

End of the Week Update

May 30, 2025

Contents

Section	Title	Page
section	Title	number
1	Our Views	3
2	Key Themes from this Week	6
3	Market Update	7
4	Sectoral Update	
4.1	Financial Services	10
4.2	Technology, Telecom and Media	14
4.3	Pharma	16
4.4	Healthcare	17
4.5	Auto & Auto Components	18
4.6	Petroleum and Chemicals	19
4.7	Metals & Mining	20
4.8	Power and Infrastructure	21
4.9	Consumer and Retail	23
4.10	Real Estate	25
5	Regulatory Updates	26

Disclaimer: This presentation is for information and illustrative purpose only. This presentation should not be relied upon to take any decisions, including investment decisions. Neither we nor any of our affiliates shall be liable for any damage, loss, injury, whether direct or indirect, that may be caused to you as a result of any investment made based on this presentation. This presentation is neither an offer to buy or sell or deal nor a solicitation of any offer to buy or sell or deal in securities, financial products, investments, etc. This information is neither addressed to nor should it be presented in any jurisdiction where such presentation will entail any liability or requirement of registration or approval on us. Even though the information is drawn from reliable sources, we neither guarantee nor assure the accuracy, completeness or authenticity of the information provided by us in this presentation. Information contained in this presentation is subject to change without any prior notice. The information provided in this presentation is not investment advice.



Our Views

Outdated Risk, Renewed Opportunities: A Case for Acquisition Financing

India, having drawn over USD 1 trn in FDI and led Asia's IPO surge, stands ready to define a new growth story. But no nation accelerates on global highways with domestic wheels held back. Restrictions born of a bygone era meant for an unsteady past must now yield to a resilient, transparent, and well-regulated India.

After the security market debacle that spanned the 90s and early 2000s, regulators intervened and restricted banks from financing sensitive sectors like stock purchases, real estate, gems & jewelry, etc. effectively not permitting banks to finance equity beyond a certain limit. These strictures were placed considering market volatility and lack of institutional capacity with banks in risk measuring and management.

Acquisition financing refers to debt funding used specifically to acquire equity. It is essentially a loan taken to buy another company. Globally, this is a common tool in M&A transactions, often forming part of a "leveraged buyout" structure. The appeal lies in capital efficiency given that debt is cheaper than equity. As a result, a buyer can justify a higher purchase price when part of the deal is financed by debt. In other words, debt financing lets acquisitions be value-accretive where pure equity would be too costly. This is beneficial not only for acquirers but also for sellers and investors, as it facilitates more competitive bids and unlocks value.

Multiple factors today make a compelling case to lift the restrictions on acquisition financing by Indian banks:

- Banks Already Underwrite Similar Risks: Banks already take on similar 'feared-upon' risk exposure, just in indirect ways. They finance companies based on enterprise value and cash flows (e.g. project finance, loans against assets, etc.). From a lender's perspective, financing an acquisition is not fundamentally different from any other large corporate loan. It is a credit decision based on the cash flows of the target and acquirer. Banks regularly lend for projects, expansions, and working capital by underwriting business risk and future cash flows. An acquisition loan, similarly, can be serviced from the acquired company's cash flows. A cash-flow lending approach to a merger or buyout is aligned in spirit with the credit appraisal banks perform daily. The loan's performance will depend on the merged entity's earnings, just as a project loan depends on project revenues. Banks should be free to analyze the risk and lend if it fits their appetite. Denying them this ability is essentially denying a legitimate business opportunity within a sound risk framework
- Convergence of Borrowing Costs: Over the past 25 years, India's interest rates have steadily declined and converged toward global levels. The historical premium that made INR debt far more expensive than USD debt, has shrunk. For instance, the spread between Indian and US 10-year bond yields hit just ~164 basis points in May 2025, India's 10-year G-Sec at ~6.25% versus the US 10-year at ~4.59%. This is the lowest gap in two decades, compared to spreads of 400–500 bps in the early 2000s. In practical terms, the cost advantage of foreign-currency borrowing has diminished, especially once currency hedging is accounted for



Our Views

Outdated Risk, Renewed Opportunities: A Case for Acquisition Financing

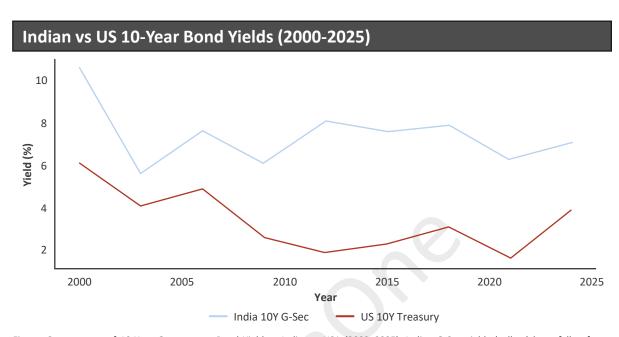


Figure: Convergence of 10-Year Government Bond Yields – India vs. USA (2000–2025). Indian G-Sec yields (yellow) have fallen from double-digits in early 2000s to $^{\sim}6-7\%$ in recent years, closing the gap with US 10- year Treasury yields (orange). The yield spread between the two is at multi-decade lows, about 1.5–2% in 2025.

(If an investor reinvested annually at the prevailing 10-year bond yields each year from 2000–2025, the compound annual return (IRR) would be roughly 7–8% in India vs. 3–4% in the US however the differential has markedly narrowed. In May 2025 India's 10 year bond yielded 6.25% while the US 10Y was 4.59%, a spread of only **164 basis points**. Hedging a USD loan into INR for such periods has often cost ~3–5% in forward premiums. Hence, post-hedge calculations imply that INR borrowing costs are in fact cheaper. The borrowing cost advantage for foreign currency debt has diminished, strengthening the case for rupee-denominated acquisition loans.)

Indian Banks Are Losing Market Opportunity: The prohibition on acquisition finance means Indian banks have zero share in a large and growing segment of corporate credit, the financing of mergers and takeovers. In 2024, India saw M&A deals worth over \$70 billion in disclosed value. Virtually none of this could be financed by Indian banks. Instead, acquirers resort to workarounds: domestic NBFCs, high-cost private credit, and offshore structures. Current strictures in place force acquirers to either borrow from NBFCs or issue NCDs (debentures) that are subscribed by foreign investors and funds. Frequently, Indian companies set up offshore SPVs to raise acquisition debt from international banks. This status quo is a lose-lose given that the Indian banks miss out on lucrative loan assets (high yield, secured by business cash flows), and Indian regulators lose some oversight as financing shifts to opaque offshore jurisdictions. The interest payments on these acquisition loans flow out to foreign lenders or shadow banks, depriving India's banking sector of income that it could earn if policies were liberalized.



Our Views

Outdated Risk, Renewed Opportunities: A Case for Acquisition Financing

- Opacity and Regulatory Visibility: Current financing structures for big acquisitions are often complex and less transparent. For example, an Indian conglomerate's takeover might be funded by a maze of offshore loans routed through subsidiaries in foreign jurisdictions, or by privately placed debentures to funds. Regulators have limited sight into these arrangements compared to bank loans under their direct purview. By contrast, if Indian banks were permitted to lend for acquisitions, the financing would occur under domestic regulation, with full visibility of source and use of funds. This enhances surveillance of systemic risks. Bringing acquisition finance onshore into the formal banking system reduces opacity and improves regulatory control.
- Indian Corporates at a Competitive Disadvantage: Perhaps the most compelling reason to lift the ban is to level the playing field for Indian companies and improving access to financing options. As of now, domestic corporates cannot easily leverage their own banks for acquisitions, whereas foreign competitors, including financial sponsors, can raise debt in their home markets to fund global M&A. The leverage ban handicaps Indian entrepreneurs by raising their cost of growth. Conversely, enabling rupee acquisition loans would bolster Indian companies' competitiveness, fueling a more dynamic domestic M&A environment.
- This prohibition was a safety measure in an era of weaker oversight and governance. Thirty years later, India's financial system has transformed. Corporate governance and risk controls have improved dramatically. Indian banks now follow stringent capital norms and robust credit-risk frameworks, and regulators enforce transparency in corporate dealings. The context which justified the ban has fundamentally evolved. India's regulatory ecosystem and bank risk management practices in 2025 bear no resemblance to those in 1992. With modern credit analytics and stronger corporate governance, banks are fully capable of assessing risks within their prudential norms. A well-regulated opening of acquisition finance by banks would reflect the maturity of India's markets in 2025.

Removing the blanket ban on acquisition financing, perhaps with prudent safeguards, will align banking policy with India's current economic reality. It's a timely reform that can drive growth, improve transparency, and strengthen the hand of Indian businesses in the global arena. Regulators today have an opportunity to catalyze the next wave of value creation by simply trusting the evolved risk management systems and allowing banks to do what they do best, 'assess credit and fuel growth'. The real beauty of India's M&A story is yet to unfold, and lifting this restriction will be a key step in that journey.



Key Themes for this Week

India's Q4 GDP grew at four-quarter high of 7.4%

India's economy grew by 7.4% in the January - March quarter of FY25, marking the fastest quarterly expansion in a year and beating forecasts of 6.8%. This growth was powered by strong performances in construction (10.8%), manufacturing (4.8%), and financial services (7.8%). Additionally, higher net indirect tax collections contributed to GDP outpacing Gross Value Added (GVA) growth of 6.8%. However, private consumption growth moderated to 6%, down from 8.1% in the previous quarter, indicating some slowdown in household spending.

For the full fiscal year FY25, GDP growth stood at 6.5%, the slowest in four years compared to 9.2% in FY24. Despite this moderation, India retained its status as the world's fastest-growing major economy. Economists attribute the slowdown to weak private investment and global trade uncertainties but expect growth to remain steady in FY26, projected between 6.3% and 6.6%.

FDI inflow to India rises by 14% to USD 81.0 bn in FY25

In FY25, India recorded a remarkable foreign direct investment (FDI) inflow of ₹6.93 lakh crore (US\$ 81.04 billion), marking a 14% year-on-year increase, the highest in the last three years. This surge reflects growing global investor confidence in India's economic stability and long-term potential. The uptick highlights the success of government efforts to improve ease of doing business, streamline regulatory processes, and position India as a prime investment destination.

However, the January - March 2025 quarter saw a 24.5% decline in FDI equity inflows compared to the same period last year, totaling US\$ 9.34 billion. Despite this quarterly dip, the overall annual growth indicates robust investor interest and a positive trajectory for India's economy. The data underscores a shift towards long-term strategic investments, reaffirming India's rising appeal in the global investment landscape.

Golden Run for India at Asian Athletics Championships: Yarraji and Singh Shine Bright

At the 2025 Asian Athletics Championships in Gumi, South Korea, Indian athletes Pooja Singh and Jyothi Yarraji delivered inspiring gold medal performances. Eighteen-year-old Pooja Singh from Bosti village, Haryana, ended India's 25-year gold drought in women's high jump by clearing a personal best of 1.89 meters. Overcoming challenges like training with makeshift equipment and competing in torn shoes, Pooja's victory marked only the second Indian gold in this event's history.

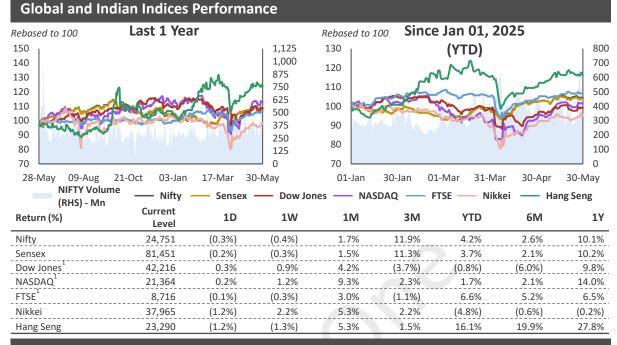
Meanwhile, Jyothi Yarraji defended her 100m hurdles title, clocking 12.96 seconds to set a new championship record. Despite a two-hour rain delay and warming up in a storage room, Jyothi's mental resilience propelled her to victory. Their achievements highlight India's growing prominence in Asian athletics.



Market Update

Key Market Trends

Indian Sectoral Performance



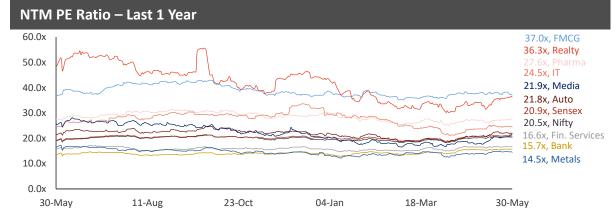
The Indian indices, Nifty and Sensex decreased by 0.4% and 0.3% respectively in last week

Nifty PSU, Nifty Media, Nifty Realty were the biggest gainers this week

Return (%)	Current Level	1D	1W	1M	3M	YTD	6M	1Y
Nifty Bank	55,750	0.4%	0.6%	1.2%	15.3%	9.2%	7.1%	14.5%
Nifty Financial Services	26,499	0.1%	0.1%	1.5%	15.1%	12.2%	10.4%	22.7%
Nifty FMCG	55,283	(0.6%)	(2.2%)	(2.1%)	9.1%	(3.0%)	(4.6%)	1.8%
Nifty Pharma	21,442	(0.7%)	0.0%	(1.5%)	8.2%	(8.6%)	(3.6%)	13.0%
Nifty IT	37,322	(1.1%)	(0.2%)	4.3%	0.0%	(14.0%)	(13.5%)	13.8%
Nifty Auto	23,326	(1.0%)	(0.8%)	4.6%	13.8%	0.8%	(0.2%)	(0.6%)
Nifty Media	1,711	0.0%	1.7%	13.0%	23.4%	(6.6%)	(14.3%)	(9.8%)
Nifty Metal	9,193	(1.7%)	(0.6%)	7.1%	11.9%	6.4%	1.8%	(3.7%)
Nifty PSU Bank	6,976	2.9%	4.1%	6.6%	23.4%	6.6%	2.4%	(4.3%)
NIFTY Private Bank	27,577	(0.2%)	(0.2%)	0.5%	13.8%	10.8%	8.9%	14.4%
Nifty Realty	949	(0.7%)	1.3%	7.2%	19.0%	(8.8%)	(6.9%)	(4.7%)

Valuation multiples for Nifty Media, Nifty Realty and Nifty Pharma recorded the biggest gains this week

NTM PE Ratio chart shows the evolution of NTM valuation multiple on each day for the last 12 months



Source: Bloomberg as on May 30, 2025, ¹ Bloomberg as on May 29, 2025

Market Update

Key Market Trends

FIIs/FPIs and DIIs were net buyers this week

Secondary Trading Activity by FII/DIIs in Capital Market Segment (USD mn) **Particulars** 1D 1W 1M 3M **YTD** 6M **1Y** FII/FPI (Cash) 103.4 323.3 1,658.8 2,161.0 (14,041.0)(16,761.9)(29,880.2)501.2 3,263.0 7,135.5 15,673.5 32,201.9 37,367.1 71,275.9 **Total** 604.5 3,586.3 20,605.2 41,395.7 9,296.5 17,332.3 18,160.9

FIIs/FPIs were net buyers in the debt segment

Trading Activity by FIIs in Debt Segment (USD mn)										
Particulars	1D	1W	1M	3M	YTD	6M	1Y			
FII/FPI	3,412.8	3,200.1	2,166.2	1,923.5	705.3	1,149.9	7,606.8			

Trading Activity on Stock Exchanges by Mutual Funds in Debt Segment (USD mn)										
Last 5 days available	Weekly Total	28-May-25	27-May-25	26-May-25	23-May-25	22-May-25				
Mutual Funds	(1,877.4)	(123.8)	(902.3)	(348.8)	(348.3)	(154.2)				

FPI Debt Utilization Status in G-Sec Segment (USD mn)

Total Investment Total Investment Utilization 1M Utilization **Instrument Type** (May 29, 2025) (Apr 27, 2025) (May 29, 2025) (Apr 27, 2025) change Central Government 5,887 6,661 (2.4%)18.0% 20.4% Securities (General) Central Government 554 560 (0.0%)3.2% 3.2% Securities (Long Term) State Development 117 152 (0.2%)0.8% 1.0% Loans (General) State Development

FPI debt utilization decreased by 2.4% in G-Sec (General) segment and remained flat in G-Sec (Long-term segment)

Loans (Long Term)	0		0 0	0.0%	0.09	% 	0.0%					
Liquidity Position (USD mn)												
Particulars	1D	1W	1M	3M	YTD	6M	1Y					
Net Liquidity Injected from Day's Operations ¹	(25,057)	(13,381)	5,073	(5,942)	(13,432)	(13,865)	5,189					
Net Liquidity from Outstanding Operations ²	21,043	(4,004)	(10,709)	(26,733)	(25,689)	(1,887)	(10,955)					
MIBOR ³ (%)	5.86%	5.90%	6.00%	6.40%	6.76%	6.60%	6.55%					

Notes: ¹ Negative sign implies absorption, ² Excluding operations from that particular day, Negative sign implies injection, ³ Financial Benchmarks India Overnight Mumbai Interbank Outright Rate
Source: Bloomberg as on May 30, 2025, CCIL, SEBI; USD 1 = INR 85.0



Market Update

Key Market Trends

The 10YR Government bond yield increased by 4 basis points during the week

India Government and Corporate Bond Yields (%)									
Yield (%)	Current	1D	1W	1M	3M	YTD	6M	1Y	
1YR AAA Rated Corp. Bond	6.63%	6.63%	6.69%	6.89%	7.74%	7.42%	7.63%	7.72%	
1YR G-Sec	5.61%	5.68%	5.63%	5.85%	6.31%	6.86%	6.72%	6.99%	
3YR AAA Rated Corp. Bond	6.71%	6.71%	6.75%	6.97%	7.45%	7.46%	7.48%	7.74%	
3YR G-Sec	5.76%	5.70%	5.78%	6.05%	6.62%	6.73%	6.66%	7.05%	
5YR AAA Rated Corp. Bond	6.79%	6.79%	6.80%	6.96%	7.43%	7.45%	7.37%	7.65%	
5YR G-Sec	5.88%	5.89%	5.90%	6.09%	6.64%	6.73%	6.68%	7.05%	
10YR AAA Rated Corp. Bond	6.99%	6.99%	7.04%	7.08%	7.31%	7.30%	7.28%	7.57%	
10YR G-Sec	6.29%	6.25%	6.25%	6.36%	6.73%	6.78%	6.74%	6.98%	

Currency Mar	Currency Market Snapshot										
% Change in FX	Current FX Rate	1D	1W	1M	3M	YTD	6M	1Y			
USD-INR	85.58	(0.1%)	(0.4%)	(1.3%)	2.3%	0.1%	(1.3%)	(2.6%)			
EUR-INR	96.94	(0.5%)	(0.2%)	(1.0%)	(6.1%)	(8.5%)	(8.0%)	(7.1%)			
GBP-INR	115.28	(0.1%)	(0.2%)	(2.1%)	(4.4%)	(7.1%)	(7.0%)	(8.1%)			
JPY-INR	0.60	(0.9%)	0.2%	(0.8%)	(2.5%)	(8.5%)	(5.6%)	(10.9%)			
SGD-INR	66.31	(0.0%)	(0.0%)	(2.4%)	(2.1%)	(5.4%)	(4.9%)	(7.0%)			
CNY-INR	11.89	0.1%	(0.2%)	(2.2%)	1.1%	(1.4%)	(1.9%)	(3.1%)			

Continiounty Market Shapshot										
% Change	Current	1D	1W	1M	3M	YTD	6M	1Y		
WTI Crude (USD/barrel)	60.43	(0.8%)	(1.8%)	4.9%	(11.6%)	(13.5%)	(9.6%)	(17.1%)		
ICE Brent Crude (USD/barrel)	63.87	(0.4%)	(1.4%)	4.6%	(11.0%)	(12.8%)	(9.7%)	(17.8%)		
Spot Gold (USD/ounce)	3,304.21	(0.4%)	(1.6%)	0.5%	15.6%	25.9%	25.0%	41.0%		

Gold	

Oil

WTI Crude (USD/barrel)	60.43	(0.8%)	(1.8%)	4.9%	(11.6%)	(13.5%)	(9.6%)	(17.1%)
ICE Brent Crude (USD/barrel)	63.87	(0.4%)	(1.4%)	4.6%	(11.0%)	(12.8%)	(9.7%)	(17.8%)
Spot Gold (USD/ounce)	3,304.21	(0.4%)	(1.6%)	0.5%	15.6%	25.9%	25.0%	41.0%

India InvITs and R	India InvITs and REIT Performance										
% Change	Current Price	1D	1W	1M	3M	YTD	6M	1\			
Indigrid	147.00	0.0%	0.6%	(0.2%)	4.8%	2.4%	1.5%	10.0%			
IRB Invit	54.89	0.2%	0.7%	0.4%	0.8%	(8.9%)	(5.3%)	(16.4%)			
Powergrid InvIT	81.98	0.3%	(2.3%)	2.4%	2.1%	(4.3%)	(5.4%)	(13.8%)			
Embassy Office Parks	381.40	(1.8%)	(2.3%)	(0.1%)	4.7%	2.8%	2.7%	9.9%			
Mindenace Rusiness Parks	301.08	(0.4%)	1 2%	2 7%	Q Q%	7 1%	7 2%	12 5%			



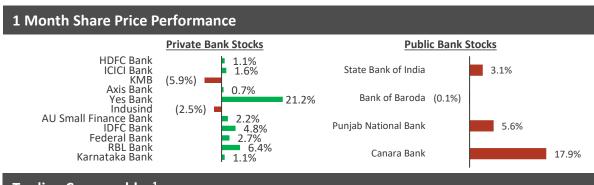
Powergrid InvIT 81 Embassy Office Parks 381	.98 0.3%						
		% (2.3%)	2.4%	2.1%	(4.3%)	(5.4%)	(13.8%)
Mindanaa Dusinaa Darka 204	.40 (1.8%	(2.3%)	(0.1%)	4.7%	2.8%	2.7%	9.9%
Mindspace Business Parks 394	.98 (0.4%	5) 1.2%	2.7%	8.8%	7.1%	7.2%	13.5%
Brookfield India 305	.94 (0.0%	3.0%	5.7%	2.3%	11.9%	5.8%	17.7%
Nexus 134							

Source: Bloomberg as on May 30, 2025



Sectoral Update – Financial Services

India Financial Services Update



	Share Price	Weekly	Market Cap	P/	BV	P	/E	R	DE
	(INR)	change in price (%)	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Private Banks									
HDFC Bank	1,945	0.6%	175,198	2.7x	2.4x	20.0x	17.2x	13.5%	14.0%
ICICI Bank	1,446	(0.3%)	121,310	3.1x	2.7x	20.3x	17.8x	15.5%	15.4%
Kotak Mahindra Bank	2,076	(1.2%)	48,554	3.2x	2.8x	26.6x	22.8x	11.9%	12.1%
Axis Bank	1,192	(1.5%)	43,473	1.8x	1.6x	13.2x	11.4x	13.7%	13.7%
Yes Bank	21	1.5%	7,921	1.3x	1.2x	21.8x	16.7x	6.2%	7.5%
Indusind Bank	817	3.0%	7,489	0.9x	0.9x	13.0x	10.1x	7.2%	8.5%
AU Small Finance Bank	693	(0.4%)	6,073	2.7x	2.3x	19.1x	14.6x	14.0%	15.6%
IDFC Bank	68	1.4%	5,867	1.2x	1.1x	16.6x	10.2x	6.6%	9.5%
Federal Bank	202	(0.8%)	5,836	1.4x	1.2x	11.5x	9.5x	11.7%	12.6%
RBL Bank	213	1.7%	1,526	0.8x	0.7x	10.6x	7.3x	7.4%	9.7%
Karnataka Bank	198	0.9%	880	0.6x	0.5x	5.8x	5.1x	10.3%	10.7%
Public Banks									
State Bank of India	812	2.8%	85,298	1.5x	1.3x	10.3x	9.3x	14.7%	14.5%
Bank of Baroda	250	2.7%	15,192	0.9x	0.8x	6.9x	6.3x	13.0%	12.7%
Punjab National Bank	106	5.4%	14,305	0.9x	0.8x	7.5x	7.1x	12.1%	11.6%
Canara Bank	115	7.1%	12,253	1.0x	0.9x	6.1x	5.6x	16.2%	15.49

Notes: ¹ Financial year ending March;



Sectoral Update – Financial Services

(2.1%)

India Financial Services Update

Sundaram Finance

L&T Finance

1 Month Share Price Performance **NBFC Stocks NBFC Stocks** Bajaj Finance 6.2% Mahindra Finance 2.5% Jio Financial Services 10.1% Poonawalla Fincorp 7.7% Cholamandalam Investment 7.3% Five Star Business Finance 0.4% Shriram Finance 4.7% Manappurram Finance 3.5% Bajaj Housing (0.1%)Aadhar Housing (4.7%) Muthoot Finance 2.2% Aditya Birla Capital 13.3% Credit Access Grameen 5.5%

4.3%

Aptus Value Housing

Aavas Financiers (5.2%)

6.8%

Trading Comparables¹

	Share	Weekly	Name of Con-	P/	BV	P,	/E	RO	DE
	Price (INR)	change in price (%)	Market Cap USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Large Diversified NBFCs									
Bajaj Finance	9,175	(0.7%)	67,076	5.0x	4.2x	27.5x	22.1x	18.4%	19.2%
Jio Financial Services	287	1.7%	21,425	1.4x	1.4x	NM	74.2x	1.4%	1.9%
Cholamandalam Investment	1,601	(1.6%)	15,845	4.7x	3.9x	24.7x	19.7x	18.9%	19.4%
Aditya Birla Capital	222	0.0%	6,822	1.8x	1.6x	15.1x	12.4x	12.2%	13.0%
Sundaram Finance	5,142	(2.6%)	6,721	4.6x	3.9x	28.1x	24.1x	14.6%	14.7%
L&T Finance	171	(2.2%)	5,031	1.5x	1.4x	14.1x	11.3x	11.0%	12.3%
Poonawalla Fincorp	404	1.8%	3,700	3.4x	3.1x	42.5x	23.5x	8.5%	13.4%
Gold Loan Focused									
Muthoot Finance	2,216	6.0%	10,468	2.7x	2.3x	13.6x	11.9x	19.8%	19.1%
Manappurram Finance	239	3.5%	2,376	1.4x	1.2x	10.1x	8.0x	13.7%	14.4%
Vehicle Finance Focused									
Shriram Finance	640	(3.1%)	14,149	1.9x	1.7x	12.4x	10.4x	15.6%	16.1%
Mahindra Finance	261	1.9%	4,267	1.6x	1.4x	13.5x	11.4x	12.5%	13.4%
Housing Finance									
Bajaj Housing	122	(1.9%)	11,954	4.5x	4.0x	39.6x	32.6x	11.3%	12.0%
Aadhar Housing	444	(0.1%)	2,258	2.6x	2.2x	17.5x	14.5x	14.7%	15.1%
Aptus Value Housing	340	1.5%	1,999	3.4x	3.0x	18.8x	15.4x	18.3%	19.1%
Aavas Financiers	1,841	3.2%	1,714	2.9x	2.5x	21.1x	17.4x	13.8%	14.5%
Others / Specialty Finance									
Five Star Business Finance	709	1.9%	2,456	2.8x	2.3x	17.1x	14.3x	16.4%	16.5%
Credit Access Grameen	1,145	2.5%	2,152	2.3x	1.9x	18.2x	11.3x	12.6%	17.1%

Industry Update

- Saarathi Finance, an MSME-focused NBFC, has raised c.USD 57.1 mn as part of its Series A funding round led by TVS Capital Funds and Lok Capital, at a valuation of c.USD 108.3 mn
 - Funds will be used to expand credit access for underserved MSMEs in semi-urban and rural India
- Aditya Birla Housing Finance, a housing finance company, has received c.USD 30.0 mn investment from its parent company, Aditya Birla Capital, to fund growth and improve leverage ratio

Notes: ¹ Financial year ending March;



Sectoral Update – Financial Services

India Financial Services Update

Key Paramet	ers of USI) Bonds Is	sued by Inc	dian Ba	nks¹					
Issuer	Issue Date	Maturity	Amt. Issued (USD mn)	Coupon	Curr. YTM	1w Ago	1m Ago	3m ago	6m ago	1y ago
ICICI Bank	18-Mar-16		800.0	4.00%		4.98%	4.68%	4.78%	4.91%	5.57%
ICICI Bank	14-Dec-17	14-Dec-27	500.0	3.80%		4.92%	4.56%	4.62%	4.77%	5.52%
SBI	13-Jan-21	13-Jul-26	600.0	1.80%	4.73%	5.06%	4.67%	4.68%	4.96%	5.62%
SBI	26-Jan-22	26-Jan-27	300.0			5.00%	4.67%	4.74%	4.91%	5.59%
SBI	05-May-23		750.0			4.91%	4.65%	4.87%	4.88%	5.38%
SBI	27-Jun-23	27-Jun-26	150.0	5.36%	5.21%	4.98%	5.00%	4.82%	4.96%	5.02%

Key Paramete					•					
Issuer	Issue Date	Maturity	Amt. Issued (USD mn)	Coupon	Curr. YTM	1w Ago	1m Ago	3m ago	6m ago	1y ago
Reliance Industries		12-Jan-52	1,750.0	3.63%	6.07%	6.28%	5.99%	5.65%	5.44%	5.84%
Reliance Industries	12-Jan-22		1,500.0	2.88%	5.37%	5.34%	5.15%	5.07%	5.06%	5.50%
Reliance Industries	12-Jan-22	12-Jan-52	1,750.0							5.85%
Reliance Industries										5.50%
Bharti Airtel	10-Jun-15	10-Jun-25	1,000.0	4.38%	4.42%	6.11%	4.42%	5.03%	5.21%	5.81%
Bharti Airtel	10-Jun-15		1,000.0							5.71%
Adani Electricity Mumbai		12-Feb-30								7.48%
Adani Electricity Mumbai	12-Feb-20	12-Feb-30	1,000.0	3.95%	7.38%	7.25%	7.24%	7.25%	8.14%	7.42%

Notes: 1 Issue size > USD 100 mn; 2 Issue size > USD 1 bn

Source: Bloomberg as on May 30, 2025



Sectoral Update - Financial Services

India Insurance and Asset Management Update

1 Month Share Price Performance **General and Life Insurance AMCs** 19.9% HDFC AMC 9.3% SBI Life 2.9% ICICI Pru. 7.9% 16.4% Nippon HDFC Life 4.5% ICICI Lomb. 0.1% Go Digit 20.8% **UTI AMC** 16.9% Star Health 22.3% Trading Comparables¹ P/BV Weekly P/Fmb, Value² VNB Margin³ RoF **Share Price** Market Cap change in USD mn (INR) FY26 FY27 FY26 FY27 FY26 FY27 FY26 FY27 price (%) Life Insurance LIC 17.5% 18.0% 954 10.9% 70.955 3.6x 2.9x 0.7x0.6x29.4% 26.2% SBI Life 0.8% 2.2x 27.7% 27.9% 1,813 21,374 9.4x 8.2x 2.6x 14.6% 14.8% **HDFC Life** 777 8.3x 3.0x 2.6x 24.0% 24.8% 12.2% 12.8% (0.4%)19.693 9.2x ICICI Pru. 7.2x 2.0x 1.7x 25.2% 25.5% 10.5% 10.9% 662 3.1% 11.263 6.5x Weekly P/BV P/E RoA RoE **Share Price** Market cap change in (INR) USD mn FY26 FY27 FY26 **FY27** FY26 FY27 FY26 FY27 price (%) **General Insurance** 10,947 33.9x ICICI Lomb. 1,875 (1.3%)5.7x 4.9x 28.9x 3.5% 3.6% 16.8% 17.0% Go Digit 344 6.3% 3,740 6.7x 54.5x 46.1x 12.4% 12.8% 5.9x 3.8% 3.9% Star Health 477 3.3% 3,301 3.6x 3.2x 32.2x 25.5x 4.7% 5.3% 10.8% 12.0% Weekly EV4/AUM P/E RoE **Share Price** Market cap change in (INR) USD mn FY26 FY27 FY26 FY27 FY26 **FY27** FY26 FY27 price (%) **Asset Management Companies HDFC AMC** 4,784 (0.6%)12,037 13.2% 11.4% 37.2x 33.0x 29.1% 20.3% 30.9% 32.0% 742 Nippon 2.3% 5,544 8.7% 7.7% 34.4x 29.5x 30.5% 31.4% 34.5%

Industry Update

1,191

0.3%

1,794

UTI AMC

 Jio BlackRock, a digital-first asset manager, has received SEBI approval to launch mutual fund operations in India as a 50:50 joint venture between Jio Financial Services and BlackRock

4.1%

19.1x

17.0x

13.3%

14.0%

15.7%

16.4%

4.6%

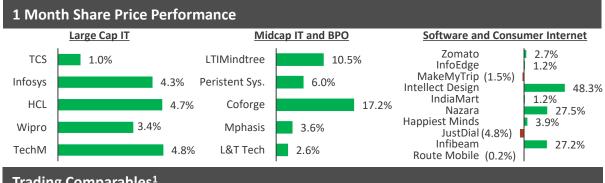
 Sanlam, a South African asset manager, has acquired c.23.0% stake in Shriram AMC, a retail-focused asset manager, for a consideration of c.USD 12.6 mn, at a valuation of c.USD 54.8 mn

Notes: ¹ Financial year ending March, ² Emb. Value refers to Embedded Value; ³ Value of New Business, ⁴ EV represents Enterprise Value Source: Bloomberg as on May 30, 2025, Company information, News run; USD 1 = INR 85.0



Sectoral Update – Technology, Telecom and Media

India Technology Update



Trading Compa		Maalds								,_
	Share Price	Weekly change in	Market Cap	EV	EV/Re	venue	EV/EI	BITDA	P,	/E
	(INR)	price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Large Cap IT										
TCS	3,465	(1.4%)	147,469	143,264	4.6x	4.3x	17.0x	15.6x	24.2x	22.1x
Infosys	1,563	(0.1%)	76,379	72,700	3.6x	3.4x	15.0x	13.9x	23.1x	21.3x
HCL	1,638	(0.6%)	52,280	49,663	3.4x	3.2x	15.5x	14.3x	24.3x	22.3x
Wipro	250	0.9%	30,788	26,761	2.5x	2.4x	12.5x	11.9x	19.9x	18.7x
Tech Mahindra	1,574	(0.4%)	18,130	17,601	2.7x	2.5x	17.5x	14.6x	28.8x	23.4x
Midcap IT and BPO										
LTIMindtree	5,069	0.5%	17,673	16,641	3.5x	3.2x	19.9x	17.6x	29.5x	25.6x
Persistent Systems	5,636	(0.5%)	10,371	10,248	6.1x	5.2x	34.2x	28.4x	50.4x	41.3x
Coforge	8,551	2.8%	6,729	6,787	3.7x	3.2x	21.8x	18.4x	40.2x	31.9x
Mphasis	2,560	0.7%	5,728	5,607	3.1x	2.8x	16.4x	14.8x	26.4x	22.8x
L&T Tech Services	4,367	(2.4%)	5,440	5,212	3.6x	3.2x	20.4x	17.6x	32.2x	27.2x
Software and Consum	er Intern	et								
Zomato	239	0.5%	27,106	26,517	7.4x	5.4x	NM	67.3x	NM	NM
InfoEdge	1,426	(4.2%)	10,870	10,572	28.9x	24.5x	69.0x	55.9x	NM	64.8x
MakeMyTrip	8,722	(1.0%)	7,195	10,827	9.0x	7.4x	45.4x	33.9x	42.5x	30.6x
Intellect Design	1,171	8.3%	1,913	1,883	5.4x	4.7x	23.7x	20.0x	37.4x	29.7x
IndiaMart	2,332	(1.6%)	1,647	1,313	7.3x	6.5x	20.3x	18.6x	26.8x	24.5x
Nazara Technologies	1,292	(1.1%)	1,332	1,206	4.6x	3.8x	42.3x	31.6x	NM	62.6x
Happiest Minds	595	(1.1%)	1,065	1,093	3.9x	3.4x	20.0x	16.6x	32.9x	26.2x
JustDial	891	(4.0%)	892	357	2.4x	2.2x	8.1x	7.1x	13.7x	12.6x
Infibeam	22	7.5%	711	624	1.2x	1.0x	15.3x	12.5x	25.9x	23.3x
Route Mobile	949	(1.8%)	704	660	1.1x	1.0x	10.1x	9.0x	16.6x	14.5x

Industry Update

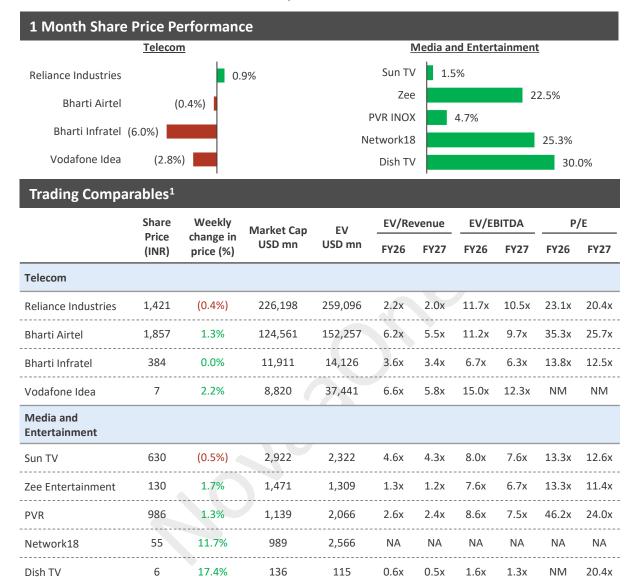
- Fleetx, a fleet management platform, has raised c.USD 13.0 mn as part of its Series C funding round led by IndiaMART Intermesh and BEENEXT's Accelerate Fund
 - Funds will be used for expanding product capabilities and scaling its go-to-market engine
- Frinks Al, a visual inspection startup, has raised c.USD 5.4 mn as part of its Pre-Series A funding round led by Prime Venture Partners
 - Funds will be used for international expansion, primarily in the U.S.
- Orbitt Space, a satellite propulsion startup, has raised c.USD 1.0 mn as part of its pre-seed funding round led by pi Ventures, with participation from IIMA Ventures

Notes: 1 Financial year ending March



Sectoral Update - Technology, Telecom and Media

India Telecom and Media Update



Industry Update

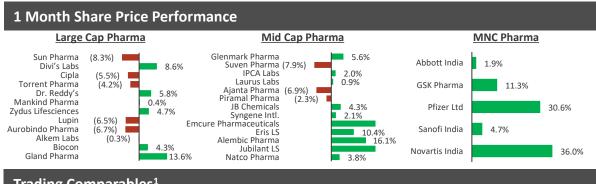
- Vodafone Idea to raise c. USD 2.3 bn through a mix of equity and debt instruments
 - Funds will be used for supporting operations, reducing liabilities, and expanding network capabilities
- As per media reports, World Bowling League, a global sports league, has raised strategic investment from Virat Kohli
 at an undisclosed valuation
 - Funds will be used to modernise bowling, promote mixed-gender teams, and expand global events
- KhiladiPro, a sports tech startup, has raised c.USD 1.0 mn as part of its pre-seed funding round co-led by Shastra VC and MGA Ventures
 - Funds will be used for proprietary Al technology development and domestic market expansion

Notes: 1 Financial year ending March



Sectoral Update – Pharma

India Pharmaceuticals Update



Trading Compara	ables1									
	Share Price	Weekly change in	Market Cap	EV	EV/Re	venue	EV/E	BITDA	P,	/E
	(INR)	price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Large Cap Pharma										
Sun Pharma	1,678	(0.3%)	47,373	45,915	6.8x	6.2x	24.4x	21.4x	32.4x	28.2x
Divi's Labs	6,612	2.0%	20,651	20,183	15.6x	13.3x	46.4x	37.5x	65.2x	52.7x
Cipla	1,465	(1.3%)	13,918	13,071	3.8x	3.5x	15.4x	14.8x	23.7x	22.6x
Torrent Pharma	3,174	0.0%	12,638	12,996	8.5x	7.6x	25.8x	22.5x	43.4x	35.9x
Dr. Reddy's	1,252	1.8%	12,288	11,546	2.8x	2.8x	10.7x	12.6x	18.2x	22.3x
Mankind Pharma	2,474	1.6%	12,009	11,652	6.7x	5.9x	25.5x	22.0x	47.7x	37.4x
Zydus Lifesciences	930	2.4%	11,008	11,210	3.8x	3.7x	13.8x	14.7x	20.3x	21.8x
Lupin	1,958	(1.0%)	10,520	10,633	3.6x	3.4x	14.3x	14.3x	22.2x	22.1x
Aurobindo Pharma	1,148	(4.1%)	7,841	7,879	2.0x	1.8x	9.3x	8.6x	16.3x	14.8x
Alkem Labs	5,096	(3.6%)	7,168	6,854	4.1x	3.8x	20.8x	18.3x	25.7x	25.8x
Biocon	336	1.5%	4,740	7,184	3.5x	3.0x	15.8x	12.6x	51.9x	28.4x
Gland Pharma	1,588	3.9%	3,079	2,906	3.9x	3.5x	15.9x	13.3x	27.6x	21.9x
Mid Cap Pharma	,		-,	,						
Glenmark Pharma	1,458	2.8%	4,840	4,789	2.8x	2.5x	14.5x	12.3x	24.2x	19.6x
Suven Pharma	1.045	(3.6%)	4.702	4.613	11.8x	9.6x	36.1x	27.6x	57.7x	41.9x
IPCA Labs	1,424	(2.5%)	4,250	4,483	3.8x	3.4x	18.9x	16.1x	32.0x	26.4x
Laurus Labs	609	2.7%	3,864	4,151	5.4x	4.7x	24.5x	19.3x	56.6x	39.0x
Ajanta Pharma	2,515	(2.4%)	3,696	3,646	5.9x	5.3x	21.2x	18.2x	30.4x	25.8x
Piramal Pharma	206	0.4%	3,226	3,707	3.2x	2.7x	21.6x	14.8x	NM	47.1x
JB Chemicals	1,680	(1.3%)	3,080	3,070	6.0x	5.4x	21.8x	18.7x	32.8x	27.6x
Syngene Intl.	647	1.4%	3,065	3,011	6.5x	5.6x	25.1x	19.6x	60.3x	42.3x
Emcure Pharmaceuticals	1,330	3.2%	2,965	3,196	3.1x	2.8x	15.4x	13.6x	27.0x	22.5x
Eris LS	1,582	4.9%	2,534	2,772	7.0x	6.1x	19.3x	16.4x	38.6x	28.7x
Alembic Pharma	1,017	4.7%	2,352	2,398	2.8x	2.5x	16.8x	14.0x	28.4x	22.4x
Jubilant LS	1,172	9.2%	2,197	2,514	2.7x	2.4x	15.9x	12.9x	34.2x	24.8x
Natco Pharma	883	0.4%	1,862	1,696	3.2x	4.7x	8.2x	22.6x	9.2x	22.0x
MNC Pharma	003	0.470	1,002	1,030	J.2X	7.77	0.27	22.07	J.2X	22.07
Abbott India	30,453	(1.2%)	7,613	7,372	9.2x	8.4x	33.0x	29.2x	41.3x	36.3x
GSK Pharma	3,295	9.0%	6,567	6,348	13.1x	11.9x	41.3x	36.6x	53.4x	47.7x
Pfizer Ltd	5,614	9.1%	3,022	2,792	9.7x	9.0x	29.3x	26.4x	36.5x	32.2x
Sanofi India	6,209	(0.9%)	1,682	1,650	6.6x	6.2x	24.1x	22.0x	35.2x	31.3x
Novartis India	1,042	7.0%	303	234	NA	NA	NA	NA	NA	NA

Industry Update

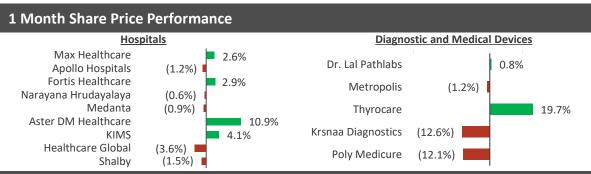
 As per media reports Mapmygenome, a genomics and microbiome testing company, has acquired Microbiome Insights, a Contract Research Organisation, at an undisclosed valuation

Notes: ¹ Financial year ending March – Sanofi India calendarized to March year end Source: Bloomberg as on May 30, 2025, Company information, News run; USD 1 = INR 85.0



Sectoral Update – Healthcare

India Healthcare Update



Trading Compar	ables1									
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/E	BITDA	P,	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Hospitals										
Max Healthcare	1,125	(4.4%)	12,866	12,915	10.1x	8.3x	38.6x	31.2x	59.6x	47.0x
Apollo Hospitals	6,878	(2.6%)	11,635	12,117	4.1x	3.5x	27.4x	22.6x	51.2x	40.0x
Fortis Healthcare	707	(1.7%)	6,277	6,447	6.1x	5.3x	27.5x	22.8x	51.5x	39.5x
Narayana Hrudayalaya	1,749	1.4%	4,204	4,248	5.8x	5.1x	24.3x	21.4x	37.7x	32.2x
Medanta	1,188	(2.6%)	3,753	3,709	7.4x	6.4x	30.6x	25.4x	51.5x	42.0x
Aster DM Healthcare	560	1.1%	3,290	3,494	6.0x	5.1x	30.4x	24.5x	60.2x	44.6x
KIMS	684	1.5%	3,220	3,395	7.3x	5.9x	29.9x	22.8x	59.4x	42.4x
Healthcare Global	542	(8.4%)	890	1,009	3.3x	3.0x	17.8x	15.0x	NM	NM
Shalby	187	(7.1%)	237	264	NA	NA	NA	NA	NA	NA
Diagnostics										
Dr. Lal Pathlabs	2,790	(2.0%)	2,744	2,657	8.2x	7.4x	29.8x	26.4x	47.1x	40.5x
Metropolis	1,682	3.4%	1,025	1,034	5.3x	4.7x	22.2x	18.9x	43.6x	35.0x
Thyrocare	1,050	3.8%	655	639	6.8x	5.9x	24.5x	19.7x	44.7x	34.6x
Krsnaa Diagnostics	640	(0.3%)	243	241	2.2x	1.8x	8.2x	6.8x	18.6x	14.2x
Medical Devices										
Poly Medicure	2,259	(6.1%)	2,693	2,680	11.3x	9.3x	40.9x	32.9x	57.0x	45.7x

Industry Update

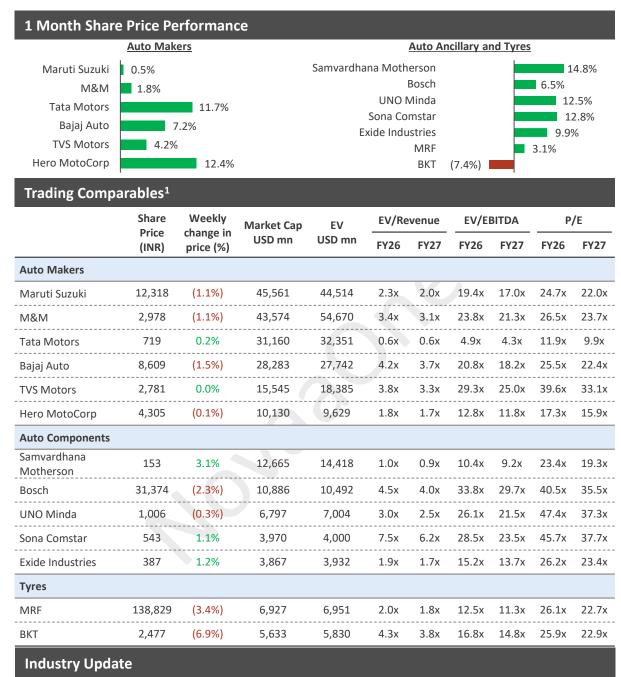
Quadria Capital, a healthcare-focused PE firm, has raised c.USD 1.1 bn as part of its 3rd Fund, 60% of the funds will be used for the Indian markets

Notes: 1 Financial year ending March



Sectoral Update – Auto & Auto Components

India Auto & Auto Components Update



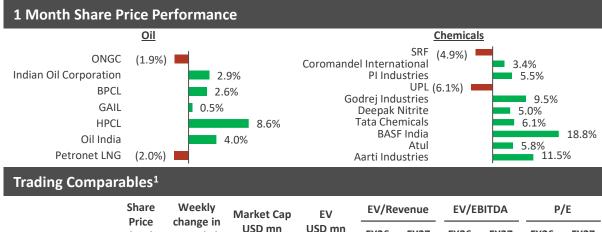
As per media reports, Motherson Group, an auto parts supplier, is looking to acquire Marelli Holdings, a Japan-based automotive parts manufacturer, for an unknown consideration

Notes: 1 Financial year ending March



Sectoral Update – Petroleum and Chemicals

India Petroleum and Chemicals Update



	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/EI	BITDA	P,	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Oil										
ONGC	239	(1.9%)	35,439	52,179	0.7x	0.7x	4.3x	4.0x	7.4x	6.8x
Indian Oil Corporation	142	(1.5%)	23,582	38,151	0.5x	0.4x	6.8x	6.2x	10.2x	8.9x
BPCL	318	(0.3%)	16,239	21,418	0.4x	0.4x	6.9x	6.7x	9.2x	9.0x
GAIL	190	(0.8%)	14,682	17,068	1.0x	1.0x	9.3x	8.5x	12.4x	11.3x
HPCL	411	0.8%	10,292	17,472	0.4x	0.4x	7.3x	6.8x	8.6x	8.0x
Oil India	427	0.1%	8,163	10,684	2.7x	1.9x	7.9x	6.6x	9.6x	7.7x
Petronet LNG	307	(3.9%)	5,424	4,905	0.8x	0.7x	7.1x	6.4x	11.4x	10.6x
Chemicals										
SRF	2,859	(1.4%)	9,971	10,464	5.3x	4.6x	24.9x	20.1x	44.9x	34.2x
Coromandel International	2,290	(4.1%)	7,938	7,589	2.4x	2.2x	20.2x	16.5x	29.7x	24.2x
PI Industries	3,830	4.1%	6,836	6,356	6.3x	5.6x	24.1x	21.2x	34.9x	30.7x
UPL	628	(0.4%)	6,238	9,904	1.7x	1.5x	9.1x	8.0x	20.0x	14.0x
Godrej Industries	1,185	1.4%	4,696	8,163	NA	NA	NA	NA	NA	NA
Deepak Nitrite	2,028	(2.0%)	3,254	3,222	3.0x	2.7x	20.1x	16.1x	32.6x	26.3x
Tata Chemicals	887	1.5%	2,659	3,268	1.8x	1.6x	12.4x	10.3x	41.7x	25.8x
BASF India	5,210	0.7%	2,653	2,598	1.3x	1.2x	18.0x	15.8x	27.0x	23.5x
Atul	7,125	(1.1%)	2,468	2,443	3.2x	2.9x	18.5x	15.7x	32.2x	26.5x
Aarti Industries	469	(0.1%)	2,000	2,366	2.4x	2.0x	16.1x	12.7x	36.8x	25.7x

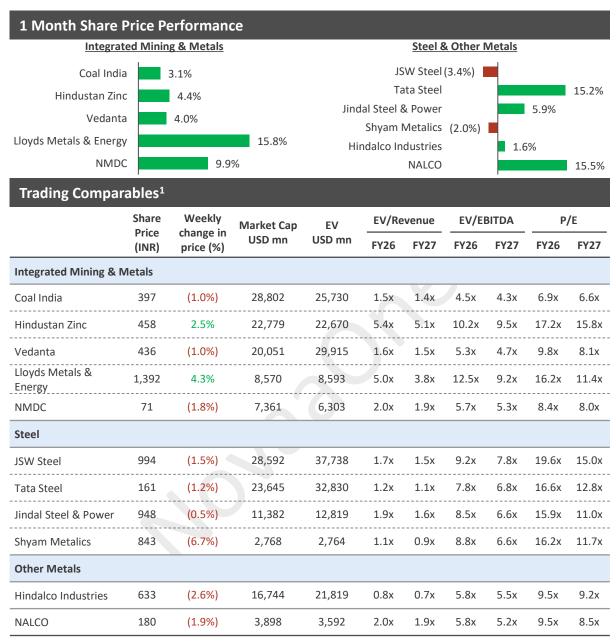
Industry Update

- JSW Paints, a speciality chemical company, has acquired c.74.8% stake in Akzo Nobel India, a decorative paints and speciality chemical company, at a valuation of c.USD 1.4 bn
- Himadari Speciality Chemicals, a speciality carbon-black maker company, to acquire c.16.2% stake in International Battery Company, a U.S based lithium-ion battery technology firm, for a consideration of c.USD 4.4 mn



Sectoral Update - Metals & Mining

India Metals & Mining Update



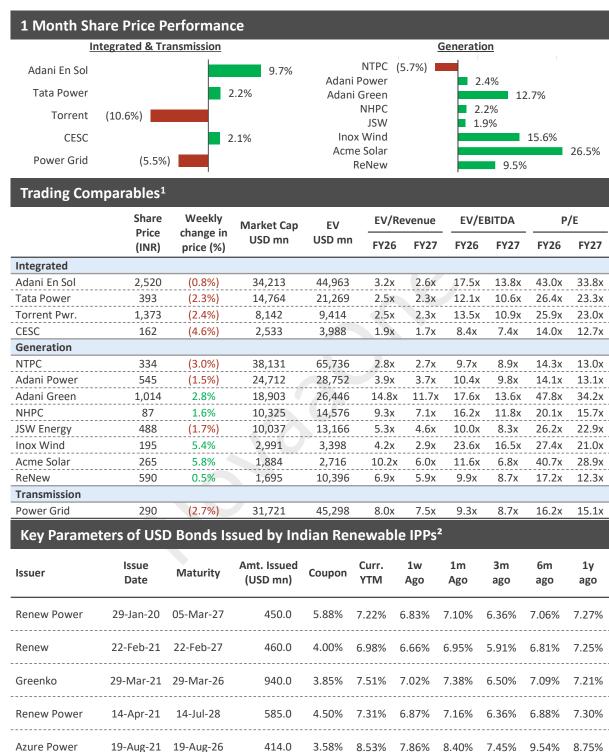
Industry Update

 NCLAT has stayed NCLT's order rejecting the proposed demerger of Vendata and its 5 subsidiaries under a composite scheme involving Talwandi Sabo Power



Sectoral Update - Power and Infrastructure

India Power Update



Notes: ¹ Financial year ending March; ² Issue size > USD 400 mn

28-Apr-23

Source: Bloomberg as on May 30, 2025, Company information, News run, USD 1 = INR 85.0;

28-Jul-26

Adani En. Sol. stands for Adani Energy Solution



ReNew

7.95%

8.04%

7.67%

8.04%

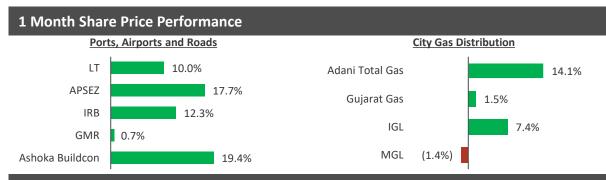
6.82%

7.26%

525.0

Sectoral Update - Power and Infrastructure

India Infrastructure Update



Performance of Listed InvITs

	Unit		FY23 DPU FY24 D					FY24 DPU				DPU	
Trust	Price	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
India Grid	147	3.3	3.3	3.3	3.5	3.5	3.6	3.6	3.6	3.8	3.8	3.8	4.0
IRB InvIT	55	2.0	2.1	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
PowerGrid Infra	82	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	
Indus Infra	112	-	-	-	-	-	-	-	2.5	2.3	2.2	2.8	2.3

Trading Compa	arables¹									
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/E	BITDA	P,	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Ports, Airports and	Roads									
L&T	3,676	2.1%	59,473	69,319	2.0x	1.7x	18.7x	15.9x	27.6x	22.8x
APSEZ	1,432	2.7%	36,401	41,433	9.7x	8.4x	16.5x	14.4x	24.9x	21.6x
IRB Infra	51	0.7%	3,642	5,595	6.1x	5.5x	12.3x	11.0x	29.3x	24.2x
GMR Infra	114	(3.6%)	961	2,478	3.2x	3.2x	9.8x	9.6x	9.0x	7.9x
Ashoka Build.	220	4.1%	727	1,284	1.4x	1.2x	15.8x	13.3x	18.5x	13.3x
City Gas Dist.										
Adani Total Gas	684	3.8%	8,846	8,976	NA	NA	NA	NA	NA	NA
Gujarat Gas	460	(0.4%)	3,726	3,635	1.8x	1.6x	15.0x	13.1x	24.8x	21.1x
IGL	207	0.5%	3,407	3,061	1.6x	1.5x	11.6x	10.4x	17.2x	15.6x
MGL	1,326	(1.7%)	1,541	1,388	1.5x	1.4x	7.2x	6.7x	12.0x	11.2x

Industry Update

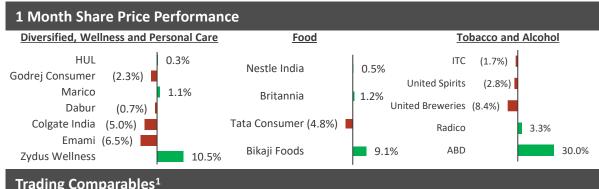
- As per media reports, Castrol, a lubricant business owned by BP Plc, is attracting acquisition interest from Reliance Industries, Apollo Global Management, Lone Star Funds, and Saudi Aramco
 - The business could be valued at c.USD 8.0–10.0 bn, with initial bids expected in the coming weeks and potential for consortium offers.

Notes: ¹ Financial year ending March



Sectoral Update – Consumer and Retail

India Consumer Update



Trading Compar	ables1									
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/EI	BITDA	P,	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Diversified, Wellness a	and Perso	nal Care								
HUL	2,349	(0.4%)	64,941	63,830	8.2x	7.6x	35.9x	32.6x	51.2x	46.3x
Godrej Consumer	1,232	(3.6%)	14,822	14,934	8.1x	7.4x	37.1x	32.5x	52.9x	45.1x
Marico	718	2.5%	10,946	10,905	7.7x	7.0x	38.4x	33.9x	51.3x	45.2x
Dabur	484	0.5%	10,095	10,033	6.3x	5.8x	33.5x	30.1x	43.5x	39.1x
Colgate India	2,455	(1.0%)	7,856	7,703	10.2x	9.4x	31.3x	28.7x	44.4x	40.5x
Emami	584	(1.9%)	3,018	2,981	6.2x	5.7x	22.5x	20.4x	27.7x	25.6x
Zydus Wellness	1,948	(0.0%)	1,458	1,460	4.1x	3.7x	26.2x	22.6x	29.7x	26.0x
Food										
Nestle India	2,397	(0.7%)	27,186	27,131	10.5x	9.5x	43.8x	39.1x	67.4x	59.7x
Britannia	5,510	0.4%	15,614	15,607	6.8x	6.2x	37.1x	33.2x	53.0x	46.8x
Tata Consumer	1,108	(2.9%)	12,898	12,977	5.6x	5.1x	37.4x	32.3x	62.2x	51.4x
Bikaji Foods	765	6.3%	2,254	2,251	6.2x	5.3x	43.4x	35.6x	65.4x	51.8x
Tobacco and Alcohol										
ITC	418	(4.2%)	61,525	59,234	6.6x	6.0x	18.7x	16.9x	24.2x	21.9x
United Spirits	1,521	(3.6%)	13,014	12,826	8.3x	7.4x	44.7x	39.1x	62.3x	53.8x
United Breweries	1,979	(2.3%)	6,155	6,143	5.2x	4.6x	44.6x	35.2x	72.7x	55.5x
Radico	2,534	3.4%	3,990	4,074	6.2x	5.5x	40.4x	33.0x	67.1x	51.3x
ABD	399	1.0%	1,314	1,403	3.0x	2.7x	23.5x	19.6x	45.5x	35.2x

Industry Update

- Slikk, a quick-commerce fashion platform brand, has raised c.USD 10.0 mn as part of its Series A funding round led by Nexus Venture Partners
 - Funds will be used to revolutionize hyperlocal fashion commerce
- Nestlé to acquire minority stake in Drools Pet Food, a premium pet food brand, for an unknown consideration at a valuation of USD 1.0 bn

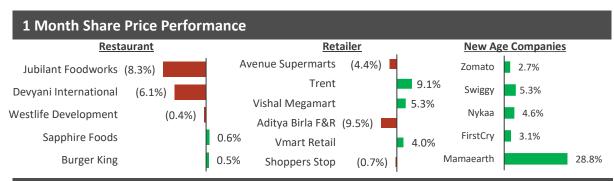
Source: Bloomberg as on May 30, 2025, Company information, News run; USD 1 = INR 85.0 Note: ABD: Allied Blenders & Distillers

¹ Financial year ending March – Nestle India calendarized to March year end;



Sectoral Update - Consumer and Retail

India Retail Update



Trading Comparables ¹										
	Share Price (INR)	Weekly change in price (%)	Market Cap USD mn	EV USD mn	EV/Revenue		EV/EBITDA		P/E	
					FY26	FY27	FY26	FY27	FY26	FY27
Restaurant										
Jubilant Foodworks	656	(1.3%)	5,089	5,562	5.1x	4.4x	26.9x	22.6x	NM	76.2x
Devyani International	168	(6.8%)	2,382	2,736	4.1x	3.5x	22.8x	18.9x	NM	NM
Westlife Development	670	(2.3%)	1,228	1,374	4.1x	3.6x	28.9x	22.7x	NM	NM
Sapphire Foods	318	(0.1%)	1,204	1,319	3.4x	2.9x	19.2x	15.9x	NM	NM
Burger King	81	(2.9%)	557	712	2.6x	2.2x	17.4x	13.6x	NM	NM
Grocery Retailers										
Avenue Supermarts	4,002	(3.3%)	30,640	30,512	3.7x	3.2x	48.5x	40.2x	78.6x	64.8x
Lifestyle Retailer										
Trent	5,642	3.8%	23,595	23,685	9.1x	7.2x	56.0x	43.7x	NM	74.4x
Vishal Megamart	125	1.5%	6,779	6,936	4.6x	3.9x	32.3x	27.3x	74.1x	60.7x
Aditya Birla F&R	86	(2.9%)	1,233	2,264	1.7x	1.4x	15.2x	12.6x	NM	NM
Vmart Retail	3,407	0.5%	795	954	2.1x	1.8x	16.6x	13.7x	73.2x	47.6x
Shoppers Stop	506	(1.3%)	655	981	1.7x	1.5x	11.7x	10.2x	NM	70.2x
New Age companies										
Zomato	239	0.5%	27,106	26,517	7.4x	5.4x	NM	67.3x	NM	NM
Swiggy	333	2.8%	9,765	9,271	3.7x	2.9x	NM	NM	NM	NM
Nykaa	203	0.0%	6,837	6,923	5.9x	4.7x	77.3x	53.1x	NM	NM
FirstCry	349	(6.6%)	2,140	2,302	2.2x	1.8x	49.8x	27.2x	NM	NM
Mamaearth	317	(4.1%)	1,212	1,136	4.1x	3.5x	64.5x	41.8x	NM	53.9x

Industry Update

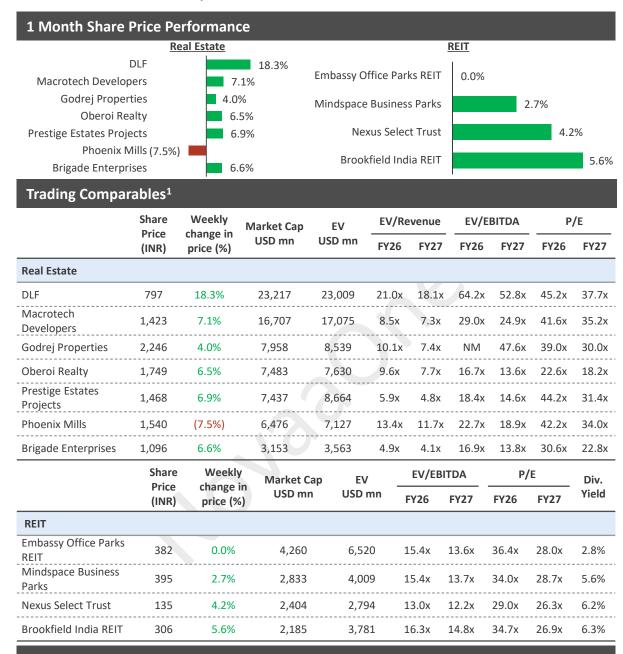
- CityKart ventures, a fashion retailer brand, has raised c.USD 63.0 mn as part of its latest funding round led by TPG NewQuest and A91 Partners
 - Funds will be used for expansion into new states, testing new store formats, and scaling profitability
- Snitch, a menswear brand, has raised c.USD 32.7 mn as part of its latest funding round led by 360 One Assets
 - Funds will be used for retail expansion, to launch new products

Notes: ¹ Financial year ending March



Sectoral Update - Real Estate

India Real Estate Update



Industry Update

- Prestige Estates Projects, a real estate developer, has partnered with Valor Group to develop an office complex valuing c.USD 529.4 mn in Mumbai
- Panattoni, a US-based industrial real estate developer, has committed c.USD 113.5 mn in India over next few years
 - It will set up a Grade A industrial and logistics park in Hosur in Tamil Nadu at a cost of c.USD 24.7 mn
- Kanakia Group, a Mumbai-based real estate developer, and Hines, a global real estate investment manager, have partnered with two Japanese conglomerates, Mitsubishi Estate and Sumitomo Corporation to develop a commercial project near India's costliest business district Bandra Kurla Complex

Notes: ¹ Financial year ending March



Regulatory Updates

Enhanced Risk Monitoring in Equity Derivatives

On May 29, 2025, SEBI introduced reforms to bolster investor protection and market discipline within the equity derivatives segment. Key measures include revising the method for calculating open interest in single stock and index derivatives to offer a more accurate portrayal of market exposure. SEBI raised the permissible gross options position from the previously proposed INR 15 bn to INR 100 bn, and set the net options limit at INR 15 bn

Standardization of Derivatives Expiry Days

Effective June 15, 2025, all equity derivatives contracts in India will expire only on Tuesdays or Thursdays. This move aims to bolster investor protection and ensure market stability by preventing excessive speculative trading associated with multiple expiry days throughout the week.

Settlement Day Shift for Equity Derivatives

SEBI announced a change in the settlement day for equity derivatives contracts, moving it from Thursday to Wednesday, effective June 28, 2025. This adjustment affects major indices like Nifty and Bank Nifty, aiming to enhance market transparency and efficiency.

Sadhna Broadcast Case: Market Ban for Arshad Warsi and Others

SEBI barred actor Arshad Warsi, his wife Maria Goretti, and 57 others from the securities market for periods ranging from one to five years. The action follows their involvement in a scheme that manipulated Sadhna Broadcast's stock price through misleading YouTube promotions. Warsi and Goretti were fined INR 5 lakh each and ordered to return illegal profits totaling INR 41.70 lakh and INR 50.35 lakh, respectively. The total illegal gains from all 59 involved entities amounted to INR 58.01 Cr., which must be repaid with 12% annual interest until complete.

