

End of the Week Update

May 09, 2025

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Our Views

Symbolism of Operation Sindoor - Lessons in strategy for Corporates

In business —as in politics—symbols can shape narratives, drive engagement, and inspire team unity. Our Government's use of symbolism during **Operation Sindoor**, a recent counter-terror operation, offers not just a geopolitical message but also rich strategic takeaways for the corporate world. This operation exemplifies how leaders can align **vision**, **values**, **and action** to build resilient organizations.

Effective branding: Operation Sindoor

Symbol *Sindoor*, the vermillion mark symbolizing marriage and protection in Indian tradition.

For Corporates, it's a lesson in branding with purpose. Naming the operation *Sindoor* wasn't incidental—it carried a cultural resonance, evoking the protection of women, families, and national identity. Similarly, in business, **naming a product, project, or initiative should reflect deeper values and purpose**. When the name aligns with purpose, it builds emotional equity and reinforces internal alignment. Names can unite teams, inspire action, and anchor meaning during crises.

Flipping the Narrative: From Victimhood to Resolve

There is a lesson for Corporates on how to transform external threats into resolve to succeed. Terrorists used women as messengers of fear; India responded by elevating women as messengers of strength. The enemy's narrative was rooted in misogyny and division. But India countered not just with arms, but with symbolic clarity—having two senior women officers lead the operation's communication. This flipped the narrative completely.

Similarly, a corporate, when faced with external attacks—market disruption, bad PR, or cultural backlash - shouldn't **just respond tactically, but also with narrative clarity**. Use challenges to reinforce your culture, diversity, and values. Let the message be: *This is who we are!*

Leading with diversity and pluralism

Two women. Two uniforms. Two faith. One purpose. The deliberate choice of spokespersons to brief the nation on Operation Sindoor reflected a **clear intent**: to send a message of unity beyond caste, religion, or gender. For businesses, representation in leadership—especially during key moments—sends a powerful cultural message to both internal and external stakeholders. It is important to elevate under-represented voices to reinforce inclusive leadership. Corporates must **make diversity visible in leadership**, especially in high-stakes situations. It's not performative when it's authentic—it's a declaration of strength and credibility.

Where the terrorists sought to divide, India's leadership showed that **pluralism is power**. In the corporate world, teams with diverse perspectives outperform homogeneous ones—**not despite their differences but because of them**. It is critical to build cultures where **diverse voices aren't just included—they are empowered**. Operational resilience grows when inclusion is not a policy but a practice.



Our Views

Symbolism of Operation Sindoor - Lessons in strategy for Corporates

Final Reflection: Victory Beyond the Battlefield

Critics may call symbolic gestures performative. In our government's strategy, they are integral. Operation Sindoor shows how **cultural signaling can be part of operational success**. For businesses, this means seeing internal communications, rituals, values, and cultural symbols as **strategic assets**—not fluff. Culture and communication are part of main act—not side acts. It is important to invest in **symbolic clarity**. From town halls to internal campaigns, your language and visuals must reinforce strategic intent. Culture isn't built on slides—it's built on **repeated**, **resonant signals**.

Operation Sindoor wasn't just about neutralizing terrorists—it was about owning the narrative, redefining symbols, and asserting a cohesive identity. For corporations, this means thinking beyond quarterly goals. It means understanding that your story, your values, and your symbolism shape how the world sees your brand—and how your employees believe in it.

In a noisy, divided world, **symbolism isn't decorative—it's strategic**. Use it wisely, and your organization doesn't just survive disruption—it thrives through it.



Key Themes for this Week

India and UK finalize free trade agreement which aims to double commerce by 2030

India and UK have finalized a landmark free trade agreement (FTA) aimed at doubling bilateral trade by 2030. The deal significantly reduces tariffs on key British exports to India, including Scotch whisky, which will see duties cut from 150% to 75% immediately and further down to 40% over the next decade. Other UK goods like gin, cosmetics, and aerospace components will also benefit from tariff reductions. In return, 99% of Indian exports, such as textiles, jewelry, and food products, will enter the UK duty-free.

The agreement also enhances access for UK professional services in India and includes modest provisions for business mobility, allowing temporary visa access for Indian professionals like chefs and musicians. This FTA marks the UK's most significant post-Brexit trade deal and reflects a deepening strategic partnership between the two nations.

IMF predicts India to become fourth largest economy in 2025

According to the International Monetary Fund's (IMF) April 2025 World Economic Outlook, India is projected to surpass Japan to become the world's fourth-largest economy in 2025. India's nominal GDP is expected to reach \$4.187 trillion, slightly ahead of Japan's estimated \$4.186 trillion. This advancement marks a significant milestone, as India was the fifth-largest economy in 2024.

The IMF forecasts India's economy to grow by 6.2% in 2025 and 6.3% in 2026, maintaining its status as the fastest-growing major economy. Looking ahead, India is anticipated to overtake Germany by 2028, becoming the third-largest economy globally with a projected GDP of \$5.58 trillion. These projections underscore India's robust economic trajectory and its increasing influence on the global stage.

Cricketing legend Rohit Sharma retires from test cricket

Rohit Sharma has announced his retirement from Test cricket at the age of 38, concluding a distinguished red-ball career spanning 67 matches, 4,301 runs, and 12 centuries. His decision follows a period of declining form, averaging just 10.93 over his last eight Tests, and being dropped during the Border-Gavaskar Trophy in Australia. Despite these challenges, Sharma's tenure as Test captain saw India reach the World Test Championship final in 2023.

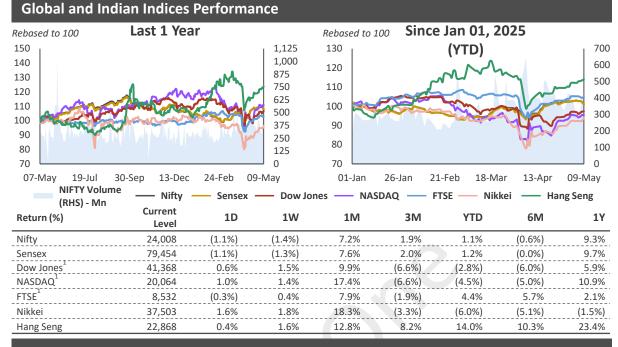
He will continue to lead India's ODI side, having guided the team to a T20 World Cup victory in 2024 and a Champions Trophy win in 2025. Known for his elegant stroke play, Rohit's contributions were pivotal in several overseas victories, especially his memorable performances in England and Australia. His exit marks the end of an era in Indian Test cricket, leaving behind a legacy of grit and grace.



Market Update

Key Market Trends

Indian Sectoral Performance



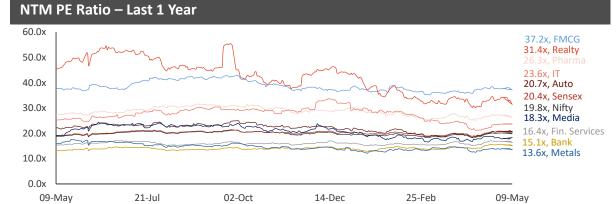
The Indian indices, Nifty and Sensex decreased by 1.4% and 1.3% respectively in last week

Nifty Realty, Nifty PSU Bank, Nifty Bank were the biggest losers this week

Return (%)	Current Level	1D	1W	1M	3M	YTD	6M	1Y
Nifty Bank	53,595	(1.4%)	(2.8%)	6.7%	6.9%	5.0%	3.9%	12.9%
Nifty Financial Services	25,502	(1.8%)	(2.5%)	5.7%	8.3%	8.0%	7.0%	20.9%
Nifty FMCG	55,633	(0.7%)	(1.1%)	0.7%	0.9%	(2.4%)	(4.7%)	1.8%
Nifty Pharma	21,072	(0.2%)	(2.6%)	5.5%	(4.6%)	(10.2%)	(6.5%)	14.3%
Nifty IT	35,880	(0.3%)	(0.0%)	10.3%	(16.4%)	(17.3%)	(14.7%)	8.1%
Nifty Auto	22,628	(0.2%)	1.5%	12.4%	(3.5%)	(2.2%)	(4.9%)	(0.0%)
Nifty Media	1,541	0.9%	1.3%	4.2%	(5.0%)	(15.9%)	(21.4%)	(12.9%)
Nifty Metal	8,421	(0.1%)	(1.1%)	7.3%	(1.9%)	(2.5%)	(9.5%)	(4.8%)
Nifty PSU Bank	6,266	1.6%	(4.4%)	2.9%	1.1%	(4.3%)	(8.5%)	(11.7%)
NIFTY Private Bank	26,807	(1.3%)	(2.1%)	7.2%	7.6%	7.7%	6.4%	14.0%
Nifty Realty	824	(2.4%)	(6.6%)	5.6%	(10.2%)	(20.8%)	(14.9%)	(12.3%)

Valuation multiples for Nifty Realty, Nifty Pharma, Nifty Financial Services recorded the biggest losses this week

NTM PE Ratio chart shows the evolution of NTM valuation multiple on each day for the last 12 months



Source: Bloomberg as on May 09, 2025, ¹ Bloomberg as on May 08, 2025



Market Update

Key Market Trends

FIIs/FPIs and DIIs were net buyers this week

Secondary Trading Activity by FII/DIIs in Capital Market Segment (USD mn)											
Particulars	1D	1W	1M	3M	YTD	6M	1Y				
FII/FPI (Cash)	234.3	1,378.4	4,898.8	(3,348.2)	(14,807.7)	(19,781.5)	(34,146.3)				
DII	(69.6)	764.4	1,608.3	14,853.1	26,120.9	33,571.7	69,575.4				
Total	164.7	2,142.8	6,507.1	11,504.9	11,313.2	13,790.1	35,429.2				

FIIs/FPIs were net sellers in the debt segment

Trading Activity by FIIs in Debt Segment (USD mn)											
Particulars	1D	1W	1M	3M	YTD	6M	1Y				
FII/FPI	(64.5)	(314.7)	(1,353.9)	(1,764.0)	(2,023.6)	(1,494.0)	5,977.1				

Trading Activity on Stock Exchanges by Mutual Funds in Debt Segment (USD mn)										
Last 5 days available	Weekly Total	07-May-25	06-May-25	05-May-25	02-May-25	30-Apr-25				
Mutual Funds	(3,211.6)	(667.4)	(852.9)	(607.0)	(604.7)	(479.6)				

FPI Debt Utilization Status in G-Sec Segment (USD mn)

Total Investment Total Investment 1M Utilization Utilization **Instrument Type** (Apr 08, 2025) (May 08, 2025) (May 08, 2025) (Apr 08, 2025) change Central Government 6,388 6,757 (1.1%)19.6% 20.7% Securities (General) Central Government 553 563 (0.0%)3.2% 3.3% Securities (Long Term) State Development 134 199 (0.4%)0.9% 1.4% Loans (General) State Development 0 0.0% 0.0% 0 0.0%

FPI debt utilization decreased by 1.1% in G-Sec (General segment) and 0.0% in G-Sec (Long-term segment)

Loans (Long Term)											
Particulars 1D 1W 1M 3M YTD 6M 1											
Net Liquidity Injected from Day's Operations	(19,499)	(22,834)	(17,280)	15,775	(13,432)	(13,884)	5,178				
Net Liquidity from Outstanding Operations	(4,035)	18,670	16,457	(6,669)	(25,689)	(1,889)	(10,932)				
MIBOR ³ (%)	5.90%	5.95%	6.02%	6.35%	6.50%	6.60%	6.78%				

Notes: ¹ Negative sign implies absorption, ² Excluding operations from that particular day, Negative sign implies injection, ³ Financial Benchmarks India Overnight Mumbai Interbank Outright Rate
Source: Bloomberg as on May 09, 2025, CCIL, SEBI; USD 1 = INR 85.0



Market Update

Key Market Trends

The 10YR Government bond yield increased by 3 basis points during the week

India Government and Corporate Bond Yields (%)									
Yield (%)	Current	1D	1W	1M	3M	YTD	6M	1Y	
1YR AAA Rated Corp. Bond	6.86%	6.86%	6.90%	7.01%	7.69%	7.42%	7.69%	7.76%	
1YR G-Sec	5.90%	5.90%	5.90%	5.96%	6.56%	6.86%	6.64%	7.07%	
3YR AAA Rated Corp. Bond	6.98%	6.98%	6.96%	7.19%	7.50%	7.46%	7.48%	7.72%	
3YR G-Sec	6.04%	6.07%	6.04%	6.20%	6.62%	6.73%	6.72%	7.12%	
5YR AAA Rated Corp. Bond	6.90%	6.90%	6.96%	7.16%	7.45%	7.45%	7.44%	7.68%	
5YR G-Sec	6.08%	6.12%	6.09%	6.27%	6.63%	6.73%	6.75%	7.13%	
10YR AAA Rated Corp. Bond	7.03%	7.03%	6.98%	7.08%	7.29%	7.30%	7.25%	7.53%	
10YR G-Sec	6.38%	6.40%	6.35%	6.44%	6.70%	6.78%	6.81%	7.13%	

Currency Market Snapshot										
% Change in FX	Current FX Rate	1D	1W	1M	3M	YTD	6M	1Y		
USD-INR	85.38	0.4%	(1.0%)	1.5%	2.4%	0.3%	(1.2%)	(2.2%)		
EUR-INR	96.02	0.7%	(0.1%)	(0.3%)	(5.4%)	(7.6%)	(5.3%)	(6.7%)		
GBP-INR	113.29	0.4%	(0.7%)	(1.9%)	(3.8%)	(5.4%)	(3.5%)	(8.0%)		
JPY-INR	0.59	0.7%	(0.6%)	2.1%	(2.0%)	(7.3%)	(6.1%)	(8.7%)		
SGD-INR	65.78	0.5%	(0.8%)	(2.2%)	(1.5%)	(4.7%)	(2.9%)	(6.4%)		
CNY-INR	11.79	0.4%	(1.4%)	0.1%	1.7%	(0.6%)	(0.4%)	(1.9%)		

Commodity Warket Snapsnot									
% Change	Current	1D	1W	1M	3M	YTD	6M	1Y	
WTI Crude (USD/barrel)	61.25	2.2%	5.1%	(0.9%)	(12.6%)	(12.7%)	(11.4%)	(16.7%)	
ICE Brent Crude (USD/barrel)	64.13	2.1%	4.6%	(1.2%)	(12.6%)	(12.5%)	(11.9%)	(17.8%)	
Spot Gold (USD/ounce)	3,332.48	0.8%	2.8%	8.1%	16.5%	27.0%	24.1%	42.0%	

Gold	

Oil 📄

India InvITs and REIT Performance									
Spot Gold (USD/ounce)	3,332.48	0.8%	2.8%	8.1%	16.5%	27.0%	24.1%	42.0%	
ICE Brent Crude (USD/barrel)	64.13	2.1%	4.6%	(1.2%)	(12.6%)	(12.5%)	(11.9%)	(17.8%)	
WII Crude (USD/barrel)	61.25	2.2%	5.1%	(0.9%)	(12.6%)	(12.7%)	(11.4%)	(16.7%)	

6M

2.6%

1Y

9.8%

% Change	Current Price	10	100	IIVI	3IVI	YIU
Indigrid	148.00	0.7%	0.8%	3.8%	3.9%	3.1%
IRB Invit	55.70	0.3%	1.3%	4.9%	(2.1%)	(7.6%)
Powergrid InvIT	81.76	1.3%	1.4%	6.0%	1.0%	(4.5%)
Embassy Office Parks	382.35	0.7%	1.7%	2.2%	4.4%	3.0%

REIT

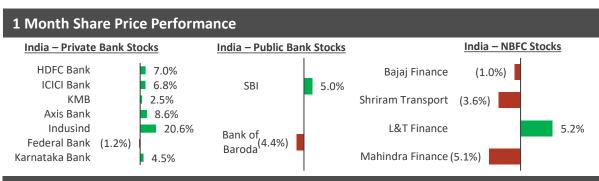
Nexus	130.25	(0.1%)	0.5%	3.4%	(3.4%)	(5.8%)	(7.6%)	(2.2%)
Brookfield India	298.51	(0.4%)	2.9%	4.7%	0.5%	9.2%	5.4%	18.1%
Mindspace Business Parks	382.80	(0.6%)	0.4%	4.4%	1.6%	3.8%	0.4%	9.4%
Embassy Office Parks	382.35	0.7%	1.7%	2.2%	4.4%	3.0%	(1.8%)	8.4%
Powergrid InvIT	81.76	1.3%	1.4%	6.0%	1.0%	(4.5%)	(10.3%)	(15.7%)
IRB Invit	55.70	0.3%	1.3%	4.9%	(2.1%)	(7.6%)	(7.0%)	(16.6%)

Source: Bloomberg as on May 09, 2025



Sectoral Update – Financial Services

India Financial Services Update



Trading Comparables¹

	Share Price	Weekly	Market Cap	P/	BV	P,	/E	R	DE
	(INR)	change in price (%)	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Private Banks									
HDFC Bank	1,889	(1.8%)	170,152	2.6x	2.3x	19.4x	16.7x	13.6%	14.1%
ICICI Bank	1,389	(3.0%)	116,447	3.0x	2.6x	19.5x	17.1x	15.5%	15.4%
Kotak Mahindra Bank	2,104	(3.7%)	49,209	3.2x	2.8x	26.8x	23.1x	11.9%	12.1%
Axis Bank	1,153	(2.4%)	42,035	1.8x	1.5x	12.8x	11.1x	13.7%	13.7%
Indusind Bank	818	(4.0%)	7,496	0.9x	0.8x	8.3x	6.7x	10.7%	11.8%
Federal Bank	188	(1.1%)	5,420	1.3x	1.1x	10.6x	8.8x	11.8%	12.6%
Karnataka Bank	189	(3.1%)	840	0.6x	0.5x	5.0x	4.7x	11.2%	10.9%
Public Banks									
State Bank of India	779	(2.6%)	81,834	1.5x	1.3x	9.9x	8.9x	14.7%	14.5%
Bank of Baroda	220	(11.4%)	13,394	0.8x	0.7x	6.0x	5.5x	13.4%	13.1%
NBFCs									
Bajaj Finance	8,640	(2.5%)	63,168	4.8x	4.0x	25.8x	20.7x	18.5%	19.4%
Shriram Transport	602	(0.3%)	13,314	1.8x	1.6x	11.7x	9.8x	15.7%	16.3%
L&T Finance	161	(2.8%)	4,743	1.5x	1.3x	13.4x	10.7x	10.9%	12.3%
Mahindra Finance	244	(6.8%)	3,551	1.4x	1.3x	11.3x	9.5x	12.5%	13.4%

Industry Update

- Sumitomo Mitsui Banking Corporation (SMBC), a Japan-based bank, acquired c.20.0% stake in Yes Bank, an Indian commercial Bank, for c.USD 1.6 bn from SBI and other seven private sector banking companies
- Axis Bank, an Indian bank, last month became the first Indian bank to execute an aircraft lease deal, for 34 trainer aircraft for Air India

Notes: ¹ Financial year ending March;



Sectoral Update – Financial Services

India Financial Services Update

Key Paramo	eters of USI	O Bonds Is	sued by Inc	dian Ba	nks¹					
Issuer	Issue Date	Maturity	Amt. Issued (USD mn)	Coupon	Curr. YTM	1w Ago	1m Ago	3m ago	6m ago	1y ago
ICICI Bank	18-Mar-16	18-Mar-26	800.0	4.00%	4.78%	4.73%	4.76%	5.03%	4.93%	5.47%
ICICI Bank	14-Dec-17	14-Dec-27	500.0	3.80%	4.86%	4.77%	4.93%	4.89%	4.93%	5.51%
SBI	13-Jan-21	13-Jul-26	600.0	1.80%	4.97%	4.83%	5.07%	4.91%	5.07%	5.57%
SBI	26-Jan-22	26-Jan-27	300.0			4.87%	5.10%	5.02%	5.02%	5.57%
SBI	05-May-23	05-May-28	750.0		4.96%	4.86%	5.19%	5.13%	4.93%	5.41%
SBI	27-Jun-23	27-Jun-26	150.0	5.36%	4.78%	4.73%	4.76%	5.03%	4.93%	5.47%

Key Paramete	ers of USI) Bonds Is	sued by Inc	dian Co	rporat	es²				
Issuer	Issue Date	Maturity	Amt. Issued (USD mn)	Coupon	Curr. YTM	1w Ago	1m Ago	3m ago	6m ago	1y ago
Reliance Industries		12-Jan-52	, , , , ,	3.63%		6.13%			5.59%	5.86%
Reliance Industries	12-Jan-22		1,500.0	2.88%	5.42%	5.36%	5.80%	5.40%	5.19%	5.53%
Reliance Industries	12-Jan-22	12-Jan-52	1,750.0	3.63%	6.21%	6.14%	6.47%	5.87%	5.59%	5.86%
Reliance Industries	12-Jan-22	12-Jan-32		2.88%	5.40%	5.37%	5.80%	5.43%	5.22%	5.53%
Bharti Airtel	10-Jun-15	10-Jun-25	1,000.0	4.38%	4.46%	4.43%	4.85%	5.04%	5.21%	5.83%
Bharti Airtel	10-Jun-15	10-Jun-25	1,000.0	4.38%	4.67%	4.64%	4.70%	5.17%	5.31%	5.77%
Adani Electricity Mumbai		12-Feb-30				7.47%				7.31%
Adani Electricity Mumbai	12-Feb-20	12-Feb-30	1,000.0	3.95%	7.34%	7.43%	9.06%	7.42%	6.50%	7.30%

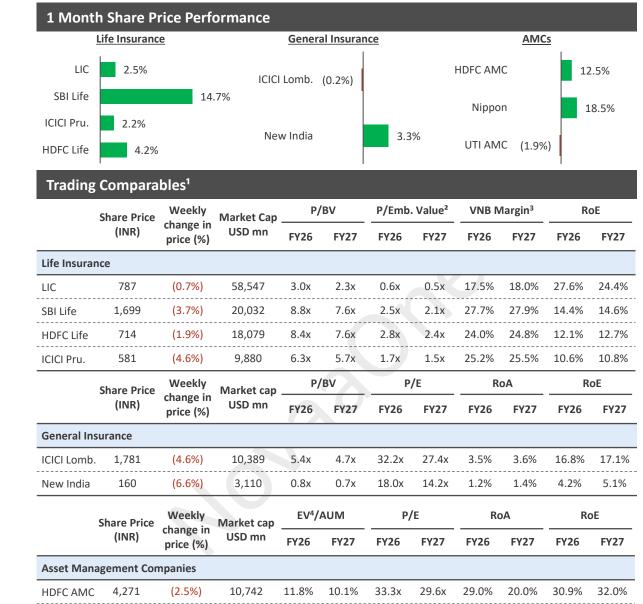
Notes: 1 Issue size > USD 100 mn; 2 Issue size > USD 1 bn

Source: Bloomberg as on May 09, 2025



Sectoral Update - Financial Services

India Insurance and Asset Management Update



Industry Update

Nippon

UTI AMC

625

982

(1.3%)

(3.5%)

4,666

1,479

 As per media reports, DWS, Deutsche Bank's investment arm, plans to form an asset management joint venture in India with Nippon Life, a Japan-based insurer

6.5%

3.4%

28.8x

15.4x

25.3x

14.0x

28.2%

13.4%

29.9%

13.9%

31.7%

15.6%

34.1%

16.6%

As per an Axis Max Life's survey, life insurance ownership in urban India has hit an all-time high of c.78.0%

7.3%

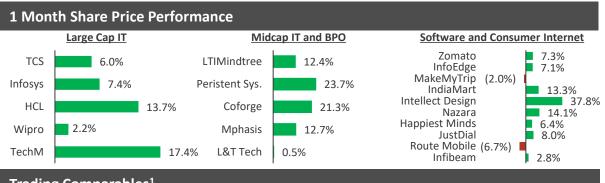
3.8%

Notes: ¹ Financial year ending March, ² Emb. Value refers to Embedded Value; ³ Value of New Business, ⁴ EV represents Enterprise Value Source: Bloomberg as on May 09, 2025, Company information, News run; USD 1 = INR 85.0



Sectoral Update – Technology, Telecom and Media

India Technology Update



	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/E	BITDA	P,	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Large Cap IT										
TCS	3,442	(0.0%)	146,520	140,513	4.5x	4.2x	16.6x	15.2x	24.0x	21.9x
Infosys	1,507	0.1%	73,657	69,978	3.5x	3.3x	14.4x	13.4x	22.3x	20.5x
HCL	1,570	(0.4%)	50,120	47,503	3.3x	3.0x	14.8x	13.7x	23.3x	21.3x
Wipro	242	(0.4%)	29,806	25,462	2.4x	2.3x	11.9x	11.3x	19.3x	18.1x
Tech Mahindra	1,493	(0.2%)	17,195	16,666	2.6x	2.4x	16.5x	13.8x	27.3x	22.2x
Midcap IT and BPO										
LTIMindtree	4,620	0.9%	16,103	15,072	3.1x	2.9x	18.0x	15.9x	26.8x	23.3x
Persistent Systems	5,445	0.4%	9,984	9,861	5.9x	5.0x	32.9x	27.3x	48.6x	39.8x
Coforge	7,687	4.1%	6,048	6,106	3.3x	2.9x	19.7x	16.6x	36.3x	28.9x
Mphasis	2,386	(3.0%)	5,339	5,219	2.9x	2.6x	15.2x	13.7x	24.6x	21.2x
L&T Tech Services	4,111	(2.0%)	5,120	4,947	3.4x	3.1x	18.2x	15.8x	30.1x	25.5x
Software and Consum	er Intern	et								
Zomato	227	(3.1%)	25,766	25,177	7.0x	5.1x	NM	61.7x	NM	NM
InfoEdge	1,372	(3.8%)	10,460	10,162	27.4x	23.2x	62.7x	51.8x	73.2x	61.5x
MakeMyTrip	8,325	(12.4%)	6,868	10,315	8.5x	7.1x	42.6x	33.3x	38.9x	27.1x
IndiaMart	2,257	0.0%	1,594	1,260	7.0x	6.2x	19.6x	17.9x	26.3x	23.9x
Intellect Design	841	6.3%	1,374	1,344	4.0x	3.4x	17.5x	14.7x	28.1x	22.6x
Nazara Technologies	1,105	9.7%	1,139	1,013	4.0x	3.3x	38.0x	28.3x	65.8x	47.1x
Happiest Minds	578	(3.1%)	1,036	1,064	3.7x	3.2x	18.6x	15.3x	30.1x	24.0x
JustDial	882	(6.0%)	882	348	2.4x	2.1x	7.9x	7.0x	13.6x	12.4x
Route Mobile	912	(5.7%)	676	632	1.0x	0.9x	8.9x	7.7x	14.1x	11.7x
Infibeam	17	(3.8%)	542	456	0.8x	0.7x	10.4x	8.6x	19.6x	16.5x

Industry Update

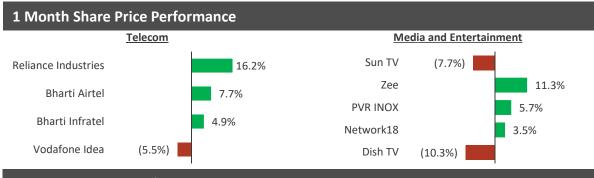
- Porter, a logistics service solutions company, has raised c.USD 200.0 mn as part of its Series F funding round led by Kedaara Capital and Wellington Management, at a valuation of c.USD 1.2 bn
 - Funds will be used to expand operations across multiple cities
- Posha, an Al-powered kitchen robotics startup, has raised c.USD 8.0 mn as part of its Series A funding round led by Accel
 - Funds will be used to improve its AI features, grow its recipe database, and make the UI more user-friendly

Notes: 1 Financial year ending March



Sectoral Update – Technology, Telecom and Media

India Telecom and Media Update



Trading Compa	rables¹									
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/E	BITDA	P,	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Telecom										
Reliance Industries	1,378	(3.1%)	219,344	252,242	2.1x	2.0x	11.5x	10.3x	22.6x	19.7x
Bharti Airtel	1,848	(0.2%)	123,987	151,684	6.3x	5.6x	11.4x	10.0x	33.8x	25.9x
Bharti Infratel	388	2.4%	12,053	14,268	3.7x	3.4x	6.9x	6.5x	14.5x	13.1x
Vodafone Idea	7	(5.0%)	8,553	37,173	6.6x	5.7x	15.0x	12.2x	NM	NM
Media and Entertainment										
Sun TV	599	(4.7%)	2,778	2,179	4.3x	4.1x	7.5x	7.1x	12.7x	12.0x
Zee Entertainment	116	9.0%	1,309	1,146	1.1x	1.0x	6.3x	5.3x	11.6x	9.8x
PVR	920	(3.8%)	1,063	1,991	2.4x	2.2x	7.7x	6.8x	32.5x	18.8x
Network18	43	(1.3%)	772	2,348	NA	NA	NA	NA	NA	NA
Dish TV	5	1.7%	105	84	NA	NA	NA	NA	NA	NA

Industry Update

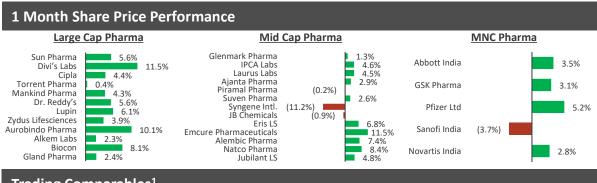
 Starlink, a US based satellite internet services provider, has received a Letter of Intent (LoI) from the Department of Telecom (DoT), to offer its services in the country

Notes: ¹ Financial year ending March



Sectoral Update - Pharma

India Pharmaceuticals Update



Trading Comparables1 Share Weekly P/E EV/Revenue **EV/EBITDA** Market Cap ΕV **Price** change in USD mn USD mn FY26 **FY27 FY26 FY27** FY26 FY27 (INR) price (%) Large Cap Pharma 1,745 49,251 47,794 7.0x 6.4x 24.2x 28.2x Sun Pharma 21.8x 31.7x Divi's Labs 6,001 18,742 18,275 14.3x 12.2x 42.6x 34.5x 59.8x 48.4x (1.6%)Cipla (3.1%)14,048 13,201 3.7x 3.5x 14.8x 14.6x 23.2x 22.6x Torrent Pharma 3,138 (3.6%)12,493 12,851 8.4x 7.5x 25.2x 22.1x 41.9x 34.9x 20.3x Mankind Pharma 2,413 23.6x 1.3% 11,714 11,357 6.4x 5.7x 43.6x 34.0x Dr. Reddy's 11,352 1,156 (2.2%)10,611 2.6x 2.6x 9.7x 11.6x 16.8x 19.7x 2,038 (1.0%)10,947 11,060 3.7x 3.5x 15.5x 15.1x 24.0x 20.2x 3.7x 14.0x 19.0x Zydus Lifesciences 878 (0.9%)10,393 10,595 3.5x 13.2x Aurobindo Pharma 1,164 (4.0%)7,951 7,990 1.9x 1.8x 8.9x 8.5x 15.2x 14.3x 4,950 (2.4%)6,963 6,649 4.0x 3.6x 19.5x 17.2x 24.3x 22.5x Alkem Labs 2.9x 47.2x Biocon 330 3.6% 4,661 7,106 3.4x 15.3x 12.4x 27.5x Gland Pharma 1,426 1.5% 2,765 2,592 3.4x 3.1x 13.8x 11.8x 24.5x 19.9x Mid Cap Pharma 2.6x Glenmark Pharma 1,395 1.4% 4,632 4,581 2.3x 13.6x 11.6x 22.7x 18.8x **IPCA Labs** 4.047 4.279 3.6x 3.2x 17.4x 14.6x 29.0x 23.2x 1.356 (1.6%) Laurus Labs (5.1%)3,736 4,023 5.3x 4.5x 23.8x 18.7x 54.8x 37.7x 2,540 5.3x Ajanta Pharma (1.7%)3,733 3,683 6.0x 21.3x 18.2x 30.2x 25.6x Piramal Pharma 208 3,243 3,723 3.0x 2.6x 17.1x 36.0x 13.6x 62.2x (1.6%)1,079 7.9x Suven Pharma (5.0%)3,230 3,141 6.5x 23.7x 18.3x 37.3x 614 (2.3%)2,906 2,853 6.2x 5.3x 23.7x 18.6x 57.2x 40.1x Syngene Intl. 2,797 19.2x 1,527 2,787 28.9x JB Chemicals (3.2%)5.3x 4.7x 16.6x 24.7x 5.7x Eris LS 1,457 (2.4%)2,334 2,571 6.4x 18.1x 15.6x 35.2x 26.7x (1.1%) **Emcure Pharmaceuticals** 1,010 2,252 2,483 2.4x 2.2x 12.5x 10.9x 21.6x 18.0x 902 2,085 2.5x 2.2x 14.4x 12.3x Alembic Pharma 2.8% 2,131 24.2x 19.3x Natco Pharma 810 (3.8%)1,706 1,540 2.6x 3.8x 5.7x 14.7x 7.2x 18.4x Jubilant LS 1,626 1,943 2.1x 12.5x 10.2x (4.3%)**MNC Pharma** 30,148 (2.0%) 7,537 7,295 9.0x 32.4x 40.7x 35.9x Abbott India 8.3x 28.7x 2,758 5,497 5,278 10.9x 9.9x 35.0x 31.4x 46.5x 41.2x GSK Pharma (3.3%)Pfizer Ltd 4,245 (1.3%)2,285 2,055 7.3x 6.7x 23.8x 22.2x 29.1x 27.3x 1,546 5,827 Sanofi India 1,579 23.8x 21.1x 33.6x 29.6x (2.3%) 6.1x 5.7x

Industry Update

Novartis India

 Avammune Therapeutics, a biopharma startup, has raised c.USD 12.0 mn as part of its Series A funding round led by Capital2B, Shastra VC and Kotak Lifesciences Fund, at a valuation of approximately c.USD 50.0 mn

165

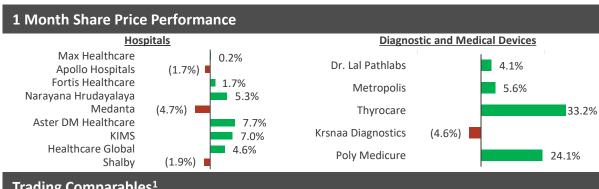
Funds will be used for advancing its drug pipeline and expanding research capabilities

Notes: ¹ Financial year ending March – Sanofi India calendarized to March year end Source: Bloomberg as on May 09, 2025, Company information, News run; USD 1 = INR 85.0



Sectoral Update – Healthcare

India Healthcare Update



Trading Compar	ables1									
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/E	BITDA	P	/E
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Hospitals										
Max Healthcare	1,127	3.3%	12,889	12,937	10.0x	8.3x	38.2x	31.3x	58.6x	47.1x
Apollo Hospitals	6,719	(3.4%)	11,365	11,848	4.0x	3.4x	26.8x	22.1x	50.0x	39.0x
Fortis Healthcare	665	(1.9%)	5,905	6,075	5.8x	5.1x	26.6x	22.1x	50.4x	38.4x
Narayana Hrudayalaya	1,779	1.1%	4,278	4,322	5.8x	5.2x	25.5x	22.1x	39.0x	33.2x
Medanta	1,171	(2.7%)	3,700	3,656	7.1x	6.2x	29.1x	24.1x	49.3x	40.2x
Aster DM Healthcare	530	4.2%	3,117	3,322	5.6x	4.3x	28.0x	20.6x	56.3x	38.8x
KIMS	635	(3.7%)	2,989	3,164	6.8x	5.4x	27.2x	21.3x	52.5x	38.7x
Healthcare Global	550	(3.9%)	901	1,020	3.4x	3.0x	17.4x	14.7x	NM	46.3x
Shalby	181	(3.3%)	230	257	1.6x	1.4x	9.0x	7.3x	24.0x	15.7x
Diagnostics										
Dr. Lal Pathlabs	2,775	(0.8%)	2,729	2,643	8.2x	7.3x	29.5x	26.1x	46.7x	40.0x
Metropolis	1,667	(1.5%)	1,006	1,015	5.3x	4.7x	21.1x	17.9x	39.9x	32.1x
Thyrocare	940	4.9%	586	570	6.1x	5.2x	21.8x	17.6x	39.9x	30.9x
Krsnaa Diagnostics	706	(0.9%)	268	266	2.4x	1.9x	8.9x	7.3x	19.2x	14.4x
Medical Devices										
Poly Medicure	2,530	1.4%	3,016	3,003	12.4x	10.2x	43.5x	34.9x	61.3x	49.0x

Industry Update

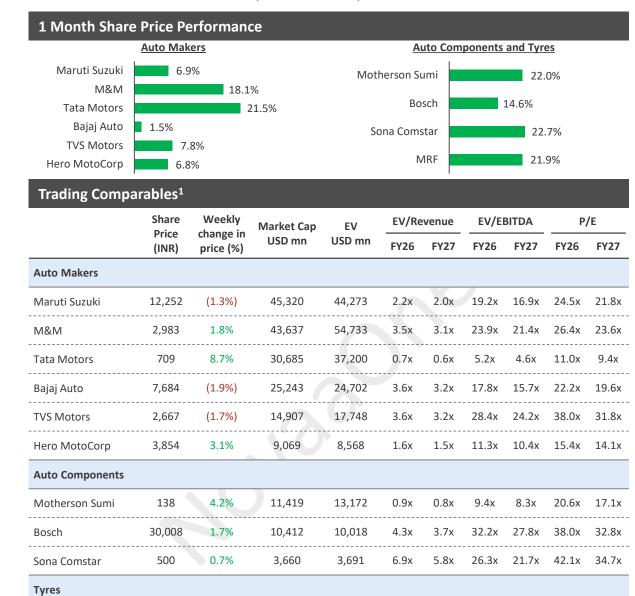
- PB Healthcare Services, a healthcare insurance platform, has raised c.USD 218.0 mn in its seed funding round led by General Catalyst
 - Funds will be utilized to establish an initial hospital network in the Delhi NCR region

Notes: 1 Financial year ending March



Sectoral Update – Auto & Auto Components

India Auto & Auto Components Update



Industry Update

137,737

MRF

 91trucks, a full stack platform for used commercial vehicles, has raised c.USD 5.0 mn as part of its Series A funding round led by Arkam Ventures at a valuation of c.USD 33.0 mn

6,872

 Funds will be used to expand its product and technology capabilities, scale its team and expand its offline retail footprint

6,897

1.9x

1.8x

12.5x

11.3x

25.9x

22.6x

Notes: 1 Financial year ending March

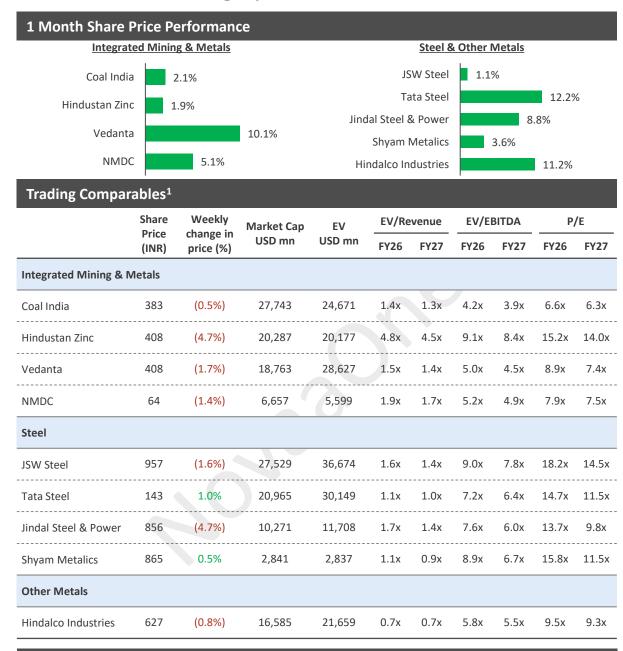
Source: Bloomberg as on May 09, 2025, Company information, News run; USD 1 = INR 85.0

2.5%



Sectoral Update - Metals & Mining

India Metals & Mining Update



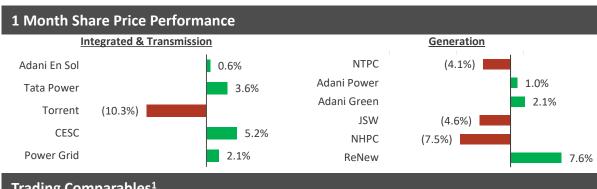
Industry Update

 According to Ministry of Steel, India has introduced c.12.0% temporary tariff on select steel imports for 200 days, aimed at curbing a surge in cheap imports, particularly from China



Sectoral Update – Power and Infrastructure

India Power Update



Trading Compar	Trading Comparables ¹												
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/EI	BITDA	P,	/E			
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27			
Integrated													
Adani En Sol	2,252	(1.8%)	30,576	38,166	2.8x	2.2x	15.0x	12.0x	45.2x	34.1x			
Tata Power	371	(2.8%)	13,952	20,457	2.4x	2.2x	11.6x	10.2x	25.0x	22.1x			
Torrent Pwr.	1,374	(7.8%)	8,146	9,418	2.4x	2.2x	13.2x	10.9x	26.6x	24.3x			
CESC	158	(0.8%)	2,459	3,914	1.9x	1.7x	8.1x	7.3x	13.2x	12.2x			
Generation													
NTPC	335	(4.1%)	38,171	65,776	2.8x	2.7x	9.6x	8.9x	14.1x	13.2x			
Adani Power	514	(2.2%)	23,300	27,341	3.8x	3.6x	10.0x	9.3x	12.9x	12.0x			
Adani Green	879	(2.9%)	16,379	23,921	13.7x	10.6x	16.3x	12.3x	38.5x	29.0x			
JSW Energy	460	(2.1%)	9,462	12,590	6.0x	5.2x	11.4x	9.2x	27.5x	24.2x			
NHPC	78	(8.2%)	9,223	13,473	8.3x	6.4x	13.8x	10.0x	16.5x	13.0x			
ReNew	552	3.5%	1,586	10,234	6.6x	5.7x	9.5x	8.3x	15.0x	9.8x			
Transmission													
Power Grid	300	(1.5%)	32,776	46,354	8.1x	7.6x	9.4x	8.8x	16.7x	15.6x			

Key Parame	Key Parameters of USD Bonds Issued by Indian Renewable IPPs ²												
Issuer	Issue Date	Maturity	Amt. Issued (USD mn)	Coupon	Curr. YTM	1w Ago	1m Ago	3m ago	6m ago	1y ago			
Renew Power	29-Jan-20	05-Mar-27	450.0	5.88%	7.14%	7.29%	8.75%	6.75%	6.70%	7.31%			
Renew	22-Feb-21	22-Feb-27	460.0	4.00%	6.83%	6.96%	9.55%	6.16%	6.38%	7.21%			
Greenko	29-Mar-21	29-Mar-26	940.0	3.85%	7.27%	7.50%	8.80%	6.37%	6.56%	7.19%			
Renew Power	14-Apr-21	14-Jul-28	585.0	4.50%	7.15%	7.33%	9.01%	6.65%	6.56%	7.23%			
Azure Power	19-Aug-21	19-Aug-26	414.0	3.58%		8.55%			6.74%	8.58%			
ReNew	28-Apr-23	28-Jul-26	525.0	7.95%	8.03%	8.10%	9.36%	6.74%	7.05%	7.43%			

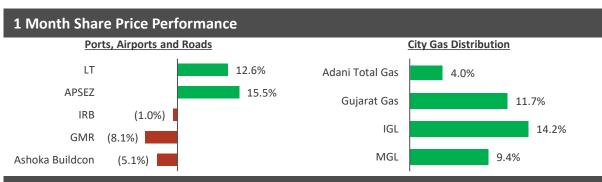
Notes: 1 Financial year ending March; 2 Issue size > USD 400 mn Source: Bloomberg as on May 09, 2025, Company information, News run, USD 1 = INR 85.0;

Adani En. Sol. stands for Adani Energy Solution



Sectoral Update - Power and Infrastructure

India Infrastructure Update



Performance of Listed InvITs

	UnitFY21 DPU				FY22 DPU				FY23 DPU				
Trust	Price	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
India Grid	148	3.0	3.0	3.1	3.1	3.2	3.2	3.2	3.2	3.3	3.3	3.3	3.5
IRB InvIT	56	1.5	2.0	2.5	2.5	1.8	2.2	2.4	2.6	2.0	2.1	2.0	2.0
PowerGrid Infra	82						4.5	3.0	3.0	3.0	3.0	3.0	3.0

Trading Comparables ¹													
	Share	Weekly	Market Cap	EV	EV/Re	venue	EV/EBITDA		P	/E			
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27			
Ports, Airports and R	oads												
L&T	3,446	3.5%	55,747	65,417	1.9x	1.6x	17.2x	14.8x	25.4x	21.2x			
APSEZ	1,307	3.2%	33,218	38,250	9.0x	7.8x	15.3x	13.4x	22.7x	19.7x			
IRB Infra	45	(1.0%)	3,209	5,163	5.1x	4.6x	11.0x	9.8x	22.9x	19.2x			
GMR Infra	105	(5.4%)	885	2,402	3.2x	3.2x	8.2x	8.3x	6.5x	6.0x			
Ashoka Build.	176	(2.9%)	582	1,140	1.2x	1.0x	12.7x	10.8x	13.1x	9.9x			
City Gas Dist.													
Adani Total Gas	603	0.6%	7,797	7,927	NA	NA	NA	NA	NA	NA			
Gujarat Gas	451	(0.2%)	3,654	3,562	1.7x	1.5x	14.5x	12.7x	24.5x	21.0x			
IGL	200	3.5%	3,289	2,943	1.5x	1.4x	11.4x	10.2x	16.9x	15.5x			

Industry Update

1,363

MGL

■ ReNew Photovoltaics, a solar cell and module manufacturer, has raised c.USD 100.0 mn in an equity round from British International Investment, which acquired a c.10.0% stake

1,431

1.6x

1.5x

7.6x

7.0x

12.6x

11.8x

1,584

 Volt14 Solutions, a lithium-ion battery startup, has raised c.USD 1.8 mn in a pre-Series A equity round led by Blume Ventures

Notes: ¹ Financial year ending March

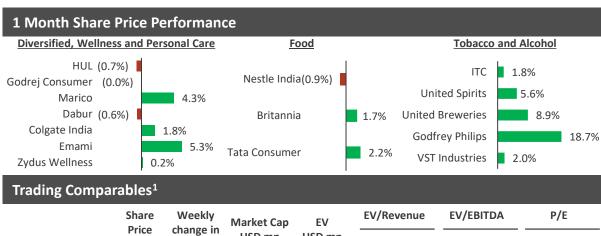
Source: Bloomberg as on May 09, 2025, Company Information, News run; USD 1 = INR 85.0

0.2%



Sectoral Update - Consumer and Retail

India Consumer Update



	Share Weekly	Market Cap	EV	EV/Revenue		EV/EBITDA		P/E		
	Price (INR)	change in price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27
Diversified, Wellness	and Perso	nal Care								
HUL	2,334	0.5%	5,483,829	5,379,546	8.2x	7.6x	35.6x	32.4x	50.9x	46.0x
Godrej Consumer	1,241	(1.2%)	1,269,757	1,279,351	8.1x	7.4x	37.5x	32.9x	53.2x	45.5x
Marico	723	3.6%	936,601	933,103	7.7x	7.0x	38.6x	34.1x	51.5x	45.5x
Dabur	463	(3.7%)	820,318	815,012	6.0x	5.5x	30.9x	27.9x	40.5x	36.2x
Colgate India	2,551	0.3%	693,876	680,857	10.2x	9.4x	31.4x	28.6x	44.7x	40.3x
Emami	631	0.4%	277,125	274,047	6.6x	6.1x	23.9x	21.9x	29.7x	27.5x
Zydus Wellness	1,724	(0.9%)	109,670	109,793	3.6x	3.3x	22.4x	20.0x	24.1x	23.4x
Food										
Nestle India	2,324	(0.6%)	26,359	26,303	10.2x	9.2x	42.4x	37.8x	65.3x	57.9x
Britannia	5,425	2.2%	15,373	15,366	6.7x	6.1x	37.6x	33.5x	54.1x	47.6x
Tata Consumer	1,114	(3.9%)	12,966	13,220	5.7x	5.2x	38.2x	33.1x	62.5x	51.7x
Tobacco and Alcohol										
ITC	424	(1.5%)	62,350	60,058	6.6x	6.1x	18.6x	16.9x	24.1x	22.0x
United Spirits	1,532	(1.5%)	13,112	12,923	8.2x	7.4x	43.8x	38.3x	63.5x	55.4x
United Breweries	2,177	0.6%	6,772	6,759	5.7x	5.1x	46.6x	37.6x	74.1x	58.0x
Godfrey Philips	8,193	(2.3%)	5,011	5,031	NA	NA	NA	NA	NA	NA
VST Industries	274	(5.3%)	547	514	NA	NA	NA	NA	NA	NA

Industry Update

- Lahori, a beverage brand, has raised c.USD 23.0 mn as part of its latest funding round led by Motilal Oswal
 - Funds will be used for adding more manufacturing capacity
- Troovy, a kids' nutrition-focused brand, has raised c.USD 2.3 mn as part of its pre-series A funding round led by Fireside Ventures
 - Funds will be used for scaling product development and distribution
- Vaya, an astrology startup, has raised c.USD 1.5 mn as part of its latest funding round led by Accel and Arkam Ventures
 - Funds will be used for team expansion, AI enhancement, and expert network development

Notes: ¹ Financial year ending March – Nestle India calendarized to March year end Source: Bloomberg as on May 09, 2025, Company information, News run; USD 1 = INR 85.0



Sectoral Update – Consumer and Retail

India Retail Update



Trading Comparables ¹										
	Share Price	Weekly	Market Cap	EV	EV/Revenue		EV/EBITDA		P/E	
	Price change in (INR) price (%)	USD mn	USD mn	FY26	FY27	FY26	FY27	FY26	FY27	
Restaurant										
Jubilant Foodworks	670	(4.2%)	5,203	5,677	5.2x	4.6x	27.3x	22.7x	NM	75.2x
Westlife Development	669	(0.5%)	1,228	1,374	4.0x	3.5x	27.0x	21.7x	NM	73.9x
Burger King	77	(6.8%)	526	681	2.5x	2.2x	16.2x	12.9x	NM	NM
Grocery Retailers										
Avenue Supermarts	3,973	(2.1%)	30,418	30,290	3.7x	3.1x	48.0x	39.8x	77.9x	64.4x
Lifestyle Retailer										
Trent	5,114	(0.6%)	21,388	21,479	8.2x	6.5x	50.6x	39.6x	NM	67.6x
Aditya Birla Fashion & Retail	254	(0.8%)	3,646	4,668	2.4x	2.1x	18.6x	15.8x	NM	NM
First Cry	320	(3.3%)	1,963	2,125	2.0x	1.7x	52.4x	25.7x	NM	NM
Vmart Retail	3,413	1.3%	795	954	2.1x	1.8x	16.8x	13.7x	NM	48.5x
Shoppers Stop	489	(0.9%)	633	959	1.6x	1.4x	11.7x	10.2x	NM	73.1x

Industry Update

- The Good Bug, a gut health-focused consumer brand, has raised c.USD 11.7 mn as part of its series B funding round led by Susquehanna Asia VC
 - Funds will be used for expanding retail footprint and R&D in the gut health space

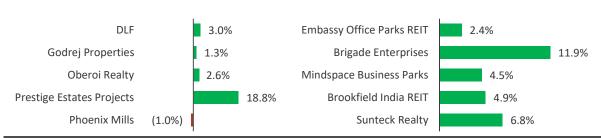
Notes: ¹ Financial year ending March



Sectoral Update – Real Estate

India Real Estate Update

1 Month Share Price Performance



Trading Comparables ¹										
	Share	ce change in	Market Cap USD mn	EV USD mn	EV/Revenue		EV/EBITDA		P/E	
	Price (INR)				FY26	FY27	FY26	FY27	FY26	FY27
DLF	632	(8.1%)	18,390	18,182	16.6x	14.6x	46.4x	39.4x	36.0x	30.6x
Godrej Properties	2,000	(11.1%)	7,087	7,668	9.2x	6.6x	74.4x	43.0x	35.8x	26.2x
Oberoi Realty	1,531	(4.5%)	6,549	6,695	8.4x	6.7x	14.5x	12.0x	19.6x	16.0x
Prestige Estates Projects	1,282	(5.9%)	6,498	7,726	5.2x	4.2x	16.3x	12.9x	38.5x	27.4x
Phoenix Mills	1,480	(3.6%)	6,227	6,878	12.9x	11.2x	21.7x	18.0x	39.3x	31.7x
Embassy Office Parks REIT	383	1.5%	4,268	6,528	11.8x	10.5x	15.5x	13.7x	35.8x	27.4x
Brigade Enterprises	1,016	2.8%	2,920	3,330	4.4x	3.9x	15.8x	13.4x	28.5x	22.2x
Mindspace Business Parks	383	0.6%	2,745	3,922	11.3x	10.2x	15.0x	13.4x	33.1x	28.0x
Brookfield India REIT	299	3.0%	2,138	3,734	12.2x	11.2x	16.2x	14.9x	32.4x	25.0x
Sunteck Realty	378	(3.6%)	652	684	4.1x	3.3x	15.2x	12.1x	19.0x	15.0x

Industry Update

- Nexus Select Trust, a publicly listed REIT, has acquired 100.0% stake in MBD Complex Ludhiana, a grade A urban consumption centre, at a valuation of c.USD 57.6mn
- Alt DRX, a tokenised digital real estate marketplace, has raised c.USD 2.7mn as part of its Pre-Series A funding round led by Qatar Development Bank, Times of India Brand Capital, Zee Group, and other investors
 - Funds will be used to fuel customer acquisition and technology enhancement

Notes: ¹ Financial year ending March

